Imported Automobile Market of Japan

2018

日本の輸入車市場



はじめに

2017年の日本経済は安定して緩やかに拡大が続きました。この状況の下で国内自動車販売は、10月以降に一部国産自動車メーカーによる無資格者完成検査問題の影響があったものの、輸入車販売が好調であったこと、軽自動車も2015年の増税による販売減等から回復したことから、四輪車(乗用車・商用車)全体として5,234,165台、前年比5.3%増となり、2年ぶりに500万台を回復しました。

そのうち輸入車は、電気自動車 (BEV)・プラグインハイブリッド車 (PHEV)・クリーンディーゼル車 (CDV) 等の次世代車や先進安全技術・コネクティッド技術等を装備した SUV 等の積極的な新型車投入により、年間を通じて好調な販売水準を維持し、2017年の輸入車の販売は351,020台で、前年実績を2.1%上回り、過去4番目の高水準でした。

特に外国メーカー車については、1997年以来 20年ぶりに30万台を超え、前年比3.7%増の 306,088台でした。2年連続で前年実績を上回る とともに、年間総販売台数としては過去2番目の高 水準でした。

2018年においても、当組合会員各社は、パワートレインの多様化・高度化の進展や幅広い先進安全技術、最先端のコネクティッド技術、ハイレベルな自動運転技術を搭載した新型車の更なる導入を推進していく計画です。

本書は、日本における輸入車流通形態や車両登録 に係る手続き、規制、市場規模等の最新情報を小冊 子としてまとめたものです。ご活用いただければ幸 甚です。

Introduction

In 2017, against the backdrop of steady economic growth, the total motor vehicle sales (passenger cars and CVs) in Japan increased by 5.3 percent from the previous year to 5,234,165 units, returning to the five million mark for the first time in two years. The result is attributable to the significant increase in the sales of imported vehicles and the recovery of the kei-car sector from sales declines after tax hikes in 2015, which more than offset the negative impacts of the problems relating to completion inspections conducted by unqualified workers at a couple of domestic automakers revealed in October onward.

Of these, thanks to the launches of a number of next generation vehicles, including BEV, PHEV and CDV (clean diesel vehicles), and SUV and other models equipped with advanced safety and connected technologies, etc, imported vehicles maintained healthy levels of sales throughout the year and the total figure including the Japanese-brand imports for the year were up by 2.1 percent from 2016 to 351,020 units, which is the fourth highest record for a year.

The result for the foreign-brand imported vehicles in particular was up by 3.7 percent to 306,088 units, exceeding the 300,000 mark for the first time in 20 years since 1997. It was the second consecutive year of positive growth and the second highest record of annual sales.

In 2018 as well, the members of the Japan Automobile Importers Association (JAIA) plan to introduce new models equipped with diversified/upgraded powertrains, wide-ranging advanced safety systems, most leading-edge connected technologies and high-level automated driving technologies.

This booklet is a compilation of the updated information relating to imported motor vehicles in Japan, including forms of distribution, procedures for registration, regulations and market scale. JAIA hopes it will be useful for readers.

目 次

1.	輸入車の流通	2
2.	自動車認証制度	4
3.	基準・認証の国際調和の推進	6
4.	車両検査制度	7
5.	自動車登録制度	7
6.	自動車保険	8
7.	リコール制度	8
8.	自動車関係諸税	9
9.	自動車リサイクルシステム	12
10.	環境負荷物質・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・	13
11.	燃費規制・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・	13
12.	その他の技術要件への適合	14
13.	輸入車 (四輪車・モーターサイクル) 試乗会	15
14.	東京モーターショー、地方モーターショー、輸入車ショウ	15
15.	統計資料・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・	16
16.	組合員名簿	31
17.	日本自動車輸入組合の概要	33

Contents

1.	Distribution of Imported Vehicles	2
2.	Vehicle Certification System	4
3.	Promoting International Harmonization of Standards and Certification	6
4.	Vehicle Inspection System	7
5.	Vehicle Registration System	7
6.	Automobile Insurance	8
7.	Recall System	8
8.	Auto-related Taxes	9
9.	Automobile Recycling System	12
0.	Hazardous Substances	13
1.	Fuel Efficiency Regulations	13
2.	Compliance with Other Technical Requirements	14
3.	Imported Vehicle (Four- and Two-Wheelers) Test Ride	15
4.	Tokyo Motor Show/Local Motor Shows/Imported Car Shows	15
5.	Statistics	16
6.	Membership List	31
7.	Brief Profile of JAIA	33

輸入車の流通

輸入形態

自動車の輸入形態は、①海外自動車メーカーから 直接輸入するもの(正規輸入)と②海外のディーラ 一等を経て輸入するもの(並行輸入)の二つに分け ることができます。

正規輸入は新車だけですが、並行輸入には中古車も含まれます。

流通経路

輸入車の流通経路は、インポーターが自己の直営 販売店あるいは代理店契約を結ぶ特約店、地区代理 店を通じて販売するのが一般的です。インポーター としては、近年は米欧韓の海外メーカーの全額出資 日本法人が主流を占めるようになりました。

また、並行輸入業者の場合は、メーカーとの輸入 代理店契約は持たず、海外ディーラー等から購入し て輸入、販売を行っています。

Distribution of Imported Vehicles

Import Flow

Vehicles are either directly imported from overseas manufacturers (official import) or imported through overseas dealers (parallel import).

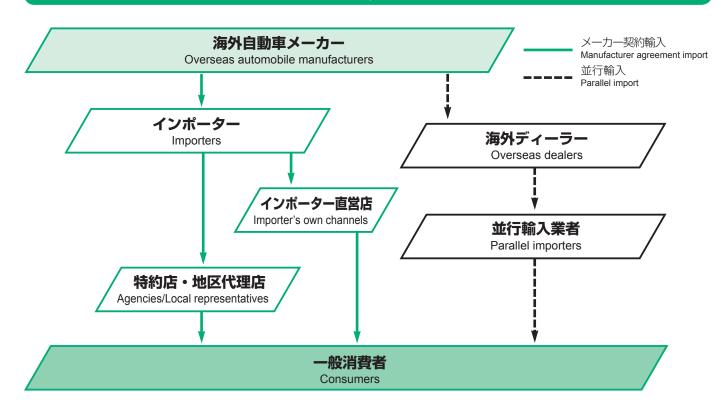
The official import is only for new vehicles, but parallel import is for both new and used cars.

Distribution Channel

Imported vehicles are distributed through importers' own sales channels or through dealers/local agents under distribution contracts. Most of the importers are wholly-owned subsidiaries in Japan of manufacturers in the U.S., Europe and South Korea.

Also, as parallel importers have no standing agreements with manufacturers, they purchase cars for import from overseas dealers or other channels.

乗用車の輸入形態および流通経路 Flow of Passenger Cars Import and Distribution Channel



輸入から登録までの手続き

世界有数の自動車大国である日本は、各国の自動車メーカーにとって重要なマーケットです。そのため、海外メーカーでは、日本で一定以上の台数が見込める車種については、日本向けの生産ラインを確保し、基準や市場の要求にあわせた「日本仕様車」を輸出しています。

日本に到着後は、インポーターの新車整備センターへと運ばれ、日本の品質基準に従って、きめ細かくチェックを受けます。点検の結果に従い、調整、補修や磨き作業に入ります。なお、近年はメーカーの日本市場に合わせた出荷品質の著しい向上により、インポーターによるこれらの作業は大幅に軽減されてきています。

こうして商品化された車両(認証制度による認証を受けたモデル)は、ユーザーが決まると運輸支局等で車両検査制度による検査手続きを受け、税金・保険料等を支払って自動車登録ファイルに登録され、ナンバープレートの交付を受け、封印取り付け後、運行の用に供されます。

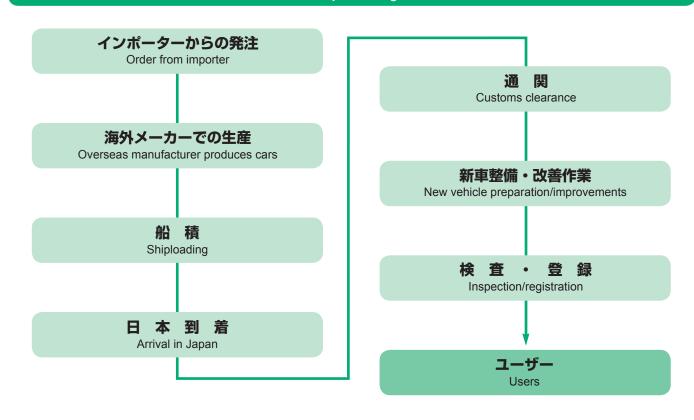
Procedures from Import to Registration

Being one of the largest in the world, the Japanese car market has great significance for overseas manufacturers. For that reason, the automakers earmark special production lines for those models that are likely to be sold in certain volume in Japan so that they can export vehicles that meet the standards and market requirements of the country.

After arriving in Japan, vehicles are transported to importers' predelivery inspection (PDI) centers where their quality is closely examined based on the Japanese standards. Then, depending on the result of quality check, adjusting, repair and polishing are done as needed. Further, thanks to greatly-improved product qualities tailored to the Japanese market that are assured at manufacturers, work burdens on importers to achieve the above have been cut significantly in recent years.

After a user buys a vehicle, which is merchandised through the above process (in case of those models certified under the Vehicle Certification System), the vehicle is examined under the Vehicle Inspection System at a transport branch office and recorded on the license registration file after paying taxes and insurance premiums. Then a registration (license) plate is issued and sealed. The vehicle is allowed to run on public roads upon completion of the above procedures.

<u>輸入から登録ま</u>での手続き Procedures from Import to Registration



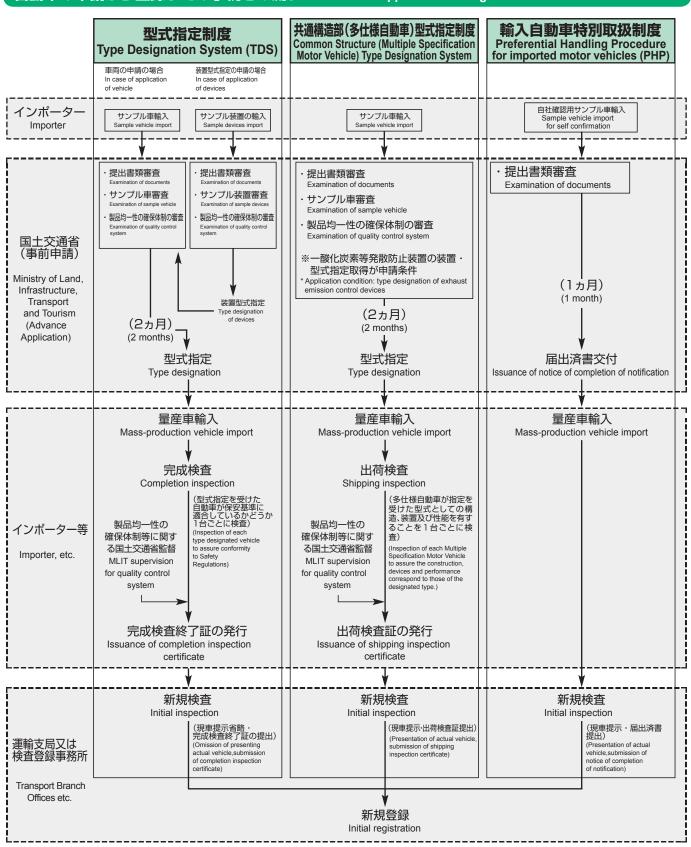
自動車認証制度

日本における輸入自動車の認証制度は、大きく分けて「型式指定制度」、「共通構造部(多仕様自動車)型式指定制度」、「輸入自動車特別取扱制度」の3つがあります。

Vehicle Certification System

The certification procedures for imported motor vehicles in Japan are divided into three systems: the "Type Designation System," the "Common Structure (Multiple Specification Vehicle) Type Designation System" and the "Preferential Handling Procedure for Imported Motor Vehicles".

自動車の申請から登録までの手続きの流れ Flow from Application to Registration



1. 型式指定制度

日本国内で多数販売される乗用車等を輸入する場合に利用されています。あらかじめサンプル車と提出書類の審査を行うと共に、製品均一性の確保体制について審査を行います。このため、型式指定を受けた自動車については、インポーター等による完成検査の実施により新規検査の際に現車提示が省略できることとなっています。

また、日本は1998年11月に、自動車装置の国際流通の増大と国内における装置の共通化の進展に対応するため、装置の基準統一と相互承認を行うことを目的とした国連の相互承認協定(1958年協定)へ加入し、装置型式指定制度が導入されました。この制度により、国内での自動車の型式指定の審査の際に、すでに型式指定を受けた装置の審査は省略されます。

2. 共通構造部(多仕様自動車)型式指定制度

これまで仕様が多様な大型トラックやバスには「新型自動車等届出制度」が利用されていましたが、2018年4月より国連の相互承認協定を活用した自動車の相互認証制度 (IWVTA: International Whole Vehicle Type Approval)を前提に追加された共通構造部型式指定制度を活用した新制度「共通構造部(多仕様自動車)型式指定制度」へ移行されています。「新型自動車届出制度」は2021年3月をもって廃止されます。新規検査の際は、インポーター等が発行する出荷検査証の提出により、共通構造部についての検査が合理化され、用途に合わせ制作された架装部分が主な検査の対象となります。

3. 輸入自動車特別取扱制度

自動車の輸入を促進するため、日本国内で少数販売される輸入自動車のみに適用されます。サンプル車の提示の省略、提出書類の簡素化などにより、型式指定制度よりもかなり簡便なものとなっています。

この制度の適用は、1型式につき年間5,000台までの販売が認められています。

1. Type Designation System (TDS)

This system applies to vehicles, mainly passenger cars, sold in large quantities. The authorities examine sample vehicles and documents in advance as well as manufacturers' quality control systems to ensure uniform quality of vehicles. Because of such preliminary examinations, the completion inspections conducted by importers are deemed enough to waive presentation of actual vehicles for initial inspections.

Furthermore, Japan acceded to the 1958 UN/ECE Agreement in November 1998, in response to increases in international trade of automotive devices and use of common parts in the domestic market. The agreement aims at harmonizing standards and mutually recognizing approvals. As a result, a type designation system for devices was introduced. Under this system, inspection of the type designated devices is waived during examinations on completed vehicles for type designation.

2. Common Structure (Multiple Specification Vehicle) Type Designation System

The Type Notification System (TNS) had been utilized for large trucks and buses, specifications of which vary widely; however, since April 2018, it is shifting to the Common Structure (Multiple Specification Vehicle) Type Designation System using the International Whole Vehicle Type Approval (IWVTA) based on the 1958 Agreement. TNS will be abolished as of March 2021. Mainly covering body structures manufactured for specific use, during an initial inspection, tests on common structures are simplified by submitting shipment inspection certificates issued by importers, etc.

3. Preferential Handling Procedure for Imported Motor Vehicles (PHP)

The Preferential Handling Procedure for Imported Motor Vehicles is designed to promote imports of vehicles and applies only to those vehicles sold in small quantities in Japan. This system follows an even simpler procedure than TDS, because the requirement to submit sample vehicles for each imported type is omitted and documentation simplified.

The number of vehicles that may be sold according to this procedure is up to 5,000 per year per vehicle type.

基準・認証の国際調和の推進

自動車の安全・環境基準の国際調和のために、自動車基準調和世界フォーラム (WP29) で基準統一化の努力がなされています。

自動車の国際流通が多く国際交通も盛んな欧州では、1958年に制定された国連の相互承認協定(1958年協定)が締結されています。1998年11月には、日本は欧州地域以外から初めて国連の相互承認協定に加入し、UN基準の国内採用を推進しています。現在、54カ国が加盟し、各国間の相互承認を実施しています。

さらに1998年には、世界の基準統一を目指した 国連の世界的技術規則協定(グローバル協定)が日 米欧で合意されました。日本は1999年8月に加 入し、本協定も2000年8月に発効しました。

日本は、今後の自動車の国際化の進展を考慮し、 より多くの国の参画による基準調和が実現するよう 積極的に世界に働きかけています。

2017年6月にIWVTA創設のための1958年協定の改正が承認され、2017年11月のWP29でUN基準ROが成立しました。これにより2018年7月頃にIWVTAの運用が開始され、生産国での自動車の認証結果の活用が可能となります。今後さらに適用範囲を拡大していくことにより、輸入車にとっての効果が大きくなります。

JASIC

基準の国際調和と相互承認の推進に関する日本政府の活動を支援する目的で、1987年に自動車基準認証国際化研究センター(JASIC)が国と民間関連団体の協力により設立されました。1988年にはジュネーブ事務所を、1998年にワシントン事務所を、2013年にジャカルタ事務所を開設しました。

JASICはこれら海外事務所の協力のもとに、関連する国際会議で日本の意見を反映させるための活動を行い、また、UN基準を国内に採用することについて、関連する専門家を中心に検討、協力しています。また、UN基準に対する提案に加え、世界統一基準(GTR)を作成する視点から基準調和の検討、提案を行っています。

さらに、アジア地域の各国政府と協力関係を強化 するための国際調和に関する会議に参加していま す。

また、これらの活動を円滑に進めるため、日本の保安基準の英語版、UN基準・EU指令、米国MVSSの和訳等を発行しています。

Promoting International Harmonization of Standards and Certification

Efforts are being made at the World Forum for the Harmonization of Vehicle Regulations (WP29) for international harmonization of safety and environment standards.

The UN/ECE 1958 Agreement is valid in Europe, where motor vehicle distribution and traffic across borders are well established. In November 1998, Japan became the first non-European country to accede to the Agreement, and, since then, has facilitated adoption of UN Regulations in the country. As of the present, the 1958 Agreement has been signed by 53 countries.

In addition, agreement was reached on the "Agreement on Global Technical Regulations" (GTR) between Japan, the U.S. and the EU in 1998. In August 1999, Japan acceded to the Agreement, which became effective in August 2000.

In light of progress in globalization of the auto industry, the Japanese government is vigorously encouraging other countries to join to achieve international harmonization of standards and regulations.

The 1958 Agreement was revised in June 2017 for the creation of IWVTA (International Whole Vehicle Type Approval) and WP29 passed the UN R0 in November 2017. As a result, IWVTA will be applicable from around June 2018, allowing the use of certification results from the countries of origin. When the scope of application of the scheme is expanded, imported vehicles will be enjoying greater benefits.

JASIC

The Japan Automobile Standards Internationalization Center (JASIC) was founded in 1987, as a result of collaboration of the government and industry organizations, to promote activities related to international harmonization of standards and mutual recognition of vehicle certification. In 1988, JASIC established an office in Geneva, in 1998 in Washington, D.C. and in 2013 in Jakarta.

With the help of its overseas offices, JASIC presents views of the country at international conferences. Also, JASIC has been studying ways to adopt more UN Regulations in collaboration with outside experts. In future, from a viewpoint of establishing international Global Technical Regulation (GTR), JASIC will study and propose international harmonization of regulations in addition to adoption of UN Regulations.

Furthermore, JASIC participates in conferences in Asia on international harmonization to strengthen cooperation with other governments of the region.

In order to facilitate these activities, JASIC issues English translations of Japan's Safety Regulations and Japanese translations of UN Regulations, EU Directives and FMVSS.

車両検査制度

車両検査制度は、「道路運送車両法」に定める「保安基準」に当該自動車が適合しているかどうか定期的に確認する制度です。なお、「保安基準」への適合性の検査については、2002年7月に国から独立した独立行政法人自動車技術総合機構が運輸支局等で実施しています。

乗用車の場合、〔新規検査〕(初回)は各検査場で行われ、有効期限は3年。この場合、型式指定車は、自動車メーカー等が発行する完成検査終了証の提出のみで、現車提示による検査が省略されます。

「輸入自動車特別取扱」による場合は、事前に認証を受けたとおりのものであるかどうか、現車を提示し検査を受けます。

〔継続検査〕(2回目以降)は2年ごとに実施され、各検査場で受検するか、または国に代わって検査を行うことができる指定整備工場で検査を受けるか、何れでも良いことになっています。

自動車登録制度

自動車登録制度とは、自動車登録番号標を取得した、すなわち、自動車登録ファイルに登録を受けた自動車(軽自動車、小型特殊自動車、二輪の小型自動車は除く)のみ公道走行を可能とする「道路運送車両法」に定められた制度です。

自動車を新規に登録する際には、所轄の運輸支局 等において、譲渡証明書等を申請書に添えて提出 し、かつ、現車を提示します。

新規に登録された自動車は、自動車登録番号標の 交付を受けると共に、封印取り付け受託者による番 号標への「封印」の取り付けが行われます。

但し、検査時に完成検査終了証の提出により、現 車の提示が省略される「型式指定」を受けた自動車 については、運輸支局長の委託を受けた販売店が 「封印」の取り付けを行います。

国土交通省は2005年12月よりワンストップサービスを開始し、2018年3月現在新車新規登録については29都道府県で稼動しています。このサービスにより自動車を保有するために必要な多くの手続(検査・登録、保管場所証明、自動車諸税の納税等)を、オンラインにより一括して行うことができ、申請者の負担が軽減されます。

Vehicle Inspection System

The Vehicle Inspection System is a scheme for periodic inspections to determine whether motor vehicles meet the Safety Regulations pursuant to the Road Vehicles Act. Compliance with the Regulations is examined by the National Agency for Automobile and Land Transport Technology, which became independent from the government in July 2002, at transport branch offices.

In the case of passenger vehicles, an initial inspection is conducted at examination sites of transport branch offices and the first inspection certificate is valid for three years. A "typedesignated" vehicle does not have to go through inspection, if a certificate of inspection issued by the manufacturer, etc is submitted. In the case of "PHP-certified", actual vehicles must be shown for inspection as to whether it actually meets the certification requirements.

Renewal inspections (second and subsequent) are conducted once in two years. Vehicles may be inspected at the transport branch offices or service shops licensed by the government.

Vehicle Registration System

The automobile registration system is based on the "Road Vehicles Act" and requires that the vehicles (excluding Kei-cars, special small vehicles and motorcycles) obtain registration (license) plates and be registered in the vehicle file.

When registering a new vehicle at a transport branch office, the applicant must submit a certificate of assignment together with an application form and present the vehicle.

A newly registered vehicle will receive a new registration (license) plate, sealed by an authorized sealer.

However, a type-designated vehicle, which is exempted from physical inspections with presentation of the Completion Inspection Certificate, may have the registration number plate sealed by a dealer who has been authorized by the transport branch office chief.

The Ministry of Land, Infrastructure, Transport and Tourism (MLIT) launched a One-Stop Service (OSS) in December 2005, which is in operation in 29 prefectures as of March 2018 for new vehicle registrations. This service allows all procedures required of vehicle owners (inspection and registration, storage location certificate, auto-related tax payment, etc) to be performed online, reducing burdens on applicants.

自動車保険

自動車に関する保険には、自動車損害賠償保障法によりすべての自動車に対して義務付けられている「自動車損害賠償責任保険(強制保険)」と、自動車の所有・使用・管理等に伴うさまざまな損害をカバーする「任意自動車保険(任意保険)」があります。

「自動車損害賠償責任保険(強制保険)」は事故の際の死亡・傷害・後遺障害に係る治療費、慰謝料、 逸失利益などの人身損害を補償します。

「自動車損害賠償責任保険(強制保険)」は、最近では金融庁の審議会の決定により、2008年以来9年ぶりに引き下げられました。交通事故死者数の減少等を背景に、2017年4月より全車種平均で6.9%の引下げとなりました。

「任意自動車保険(任意保険)」には、対人賠償保 険、対物賠償保険、自損事故保険、無保険車傷害保 険、搭乗者傷害保険、車両保険等があります。

1998年7月より自動車保険の自由化が実施されました。「損害保険料算出団体に関する法律」が改正され、任意自動車保険について自動車保険料率算定会(当時。現「損害保険料率算出機構」)は、会員保険会社に使用義務が課せられない参考純率の算出を行うことになり、この自由化以降、損害保険会社ごとに数多くの新商品が発売されており、エアバッグ、ABS、横滑り防止装置、イモビライザー等が装着された車両に対する割引を行っている会社もあります。

また、損害保険料率算出機構は2018年1月より、交通事故軽減効果が大きい衝突被害軽減ブレーキ (AEBS) を装備している車両に対し、参考純率の割引 (9%、発売後3年以内の型式にのみ適用) を開始しました。

リコール制度

リコール制度は、欠陥車による事故を未然に防止し、自動車ユーザー等を保護することを目的としたものです。「道路運送車両法」に定める「保安基準」に当該自動車が適合しなくなるおそれがある状態、または適合していない状態で、原因が設計または製作の過程にある場合に、自動車メーカー・インポーターが国土交通省に届け出て自動車を回収し無料で修理する制度です。

国土交通省は、リコールの迅速、確実な実施を図るため、リコール命令制度の創設、懲役刑(1年以下)の設定・罰金(最高限度額2億円)の加重等を新たに追加するとともに、重大な不正行為を行った自動車メーカー等に対する審査体制の強化を実施しています。

Automobile Insurance

The automobile insurance is divided into the "compulsory automobile liability insurance (compulsory insurance)" required for all vehicles pursuant to the Automobile Liability Security Act and the "voluntary automobile insurance" that covers damages arising out of ownership, use, maintenance, etc of vehicles.

The compulsory automobile liability insurance covers damages for affected people including doctor's fees, damages for pain and suffering and loss of future earnings.

A council under the Financial Services Agency made a decision to cut the liability insurance rates for the first time in nine years since 2008: against the background of decreases in the number of fatal accidents, the rates were decreased by 6.9 percent on average of all vehicle classes as of April 2017.

The voluntary automobile insurance covers bodily injury liability, property damage liability, self-incurred personal accidents and protection against uninsured automobiles, passengers' personal accident and damage to own vehicle.

Automobile insurance was liberalized in July 1998. Following revisions to the Act concerning Non-Life Insurance Rating Organizations, then-the Automobile Insurance Rating Organization of Japan (currently General Insurance Rating Organization of Japan; GIROJ) calculates reference loss cost rates (advisory pure risk premium rates), which do not have to be used by its member insurance companies. Since this liberalization, non-life insurance companies started to offer varieties of new products, including discounts for those vehicles equipped with airbags, ABS, ESC, immobilizers, etc.

Moreover, in January 2018, GIROJ started applying a discount on the reference loss cost rates (9 percent, only on those types of up to three years after the launch) on those vehicles equipped with Advanced Emergency Brake Systems (AEBS), which are effective in alleviating damage of traffic accidents.

Recall System

The recall system aims to protect vehicle users by preventing accidents caused by defects. It is a system that requires the manufacturers and importers to notify the Ministry of Land, Infrastructure, Transport and Tourism (MLIT), and recover and repair defects free of charge, when the vehicles in question may fail or have failed to comply with the Safety Regulations pursuant to the Road Vehicles Act and the defect is caused by design or manufacturing process.

In order to ensure prompt recalls, MLIT has strengthened its organization to inspect vehicle manufacturers, etc that have committed serious misconduct, in addition to establishing a system to order a recall and imposing a prison term (one year or less) and a heavier fine (up to 200 million yen).

また、国土交通省は、2005年4月より市場における不具合情報について4半期毎に報告を求め、輸入車には2007年1月からブランド別で年間新規登録台数1万台以上のインポーターに、2009年4月から全インポーターに適用されています。

更に、国土交通省は、自動車メーカー・インポーターに対し、2009年1月から自動車の不具合による事故・火災情報の報告を義務付け、国土交通省のホームページで公表を行っています。

自動車関係諸税

自動車には、現在、取得、保有、使用の各段階において合計9種類もの税が課せられており、自動車ユーザーの税負担の総額は8兆円にのぼり、その総額は国、地方を含めた租税総収入の約1割にあたります。課税バランスを著しく欠いており、極めて過重な税負担といえます。

このように複雑かつ過重な自動車関連税制は、速やかに見直す必要があり、JAIAは税体系の簡素化・公平化と自動車ユーザー負担の軽減を強く求めています。

1. 取得

(1)自動車取得税

自動車の取得に対して課される税金で、取得価額が50万円以下の自動車と二輪車を除き、取得価額に応じた課税が行われます。

税率は、自家用自動車は3%、事業用自動車と軽自動車は2%です。

環境対応要件を満たす自動車については、エコカー減税制度により、新車取得時の自動車取得税が減免されます。

2017年度税制改正で、ガソリン低燃費車の燃費 基準が引き上げられるとともに、2018年4月より 乗用車については、更に燃費基準が引き上げられま した。その軽減率は、乗用車が非課税、80%減税、 60%減税、40%減税、20%減税の5区分、2.5ト ン以下のトラック・バスが非課税、80%減税、 60%減税、40%減税、20%減税の5区分、2.5ト ン超のトラック・バスが非課税、75%減税、50% 減税、25%減税の4区分です。

エコカー減税制度の対象となる中古車を取得した場合は、その中古車の取得価額から一定額を控除する形で税額が軽減されます。

車いすを使用したまま乗り込むことができるタクシー・バス、ノンステップバス、車両安定性制御装置や衝突被害軽減ブレーキ、車線逸脱警報装置を搭載した大型バス・トラックも自動車取得税の優遇措置を受けることができます。

MLIT put a new system in place, effective as of April 2005, requiring quarterly reporting of defects. For imported vehicles, it is applicable to those importers with annual new registrations of 10,000 units or more since January 2007 and all others from April 2009.

Furthermore, from January 2009, MLIT mandates manufacturers and importers to report information on accidents and fires caused by defects of motor vehicles and announces the same on its website.

Auto-related Taxes

In Japan, nine different taxes are currently levied on motor vehicles in each stage of acquisition, ownership and use, imposing on car users a total tax burden of eight trillion yen, which is equivalent to about 10 percent of the total tax revenues – central and local governments combined – of the country. These taxes, materially lacking levying balance, are grossly excessive.

These complex and overloaded taxes on automobiles must be immediately reviewed and JAIA is strongly calling for the streamlining, ensuring fairness of the tax system and reductions in the burdens of vehicle users.

1. Vehicle Acquisition

(1) Automobile Acquisition Tax

This tax is assessed on the acquisition of motor vehicles, except those four-wheelers with acquisition price of 500,000 yen or less and motorcycles.

Tax rates are 3 percent for private-use vehicles and 2 percent for business-use vehicles and kei-cars.

Thanks to the Eco-car Tax Incentives, the Acquisition Tax upon new car purchase is exempted or cut for those vehicles meeting certain environmental requirements.

After the FY 2017 taxation revision, the fuel efficiency criteria for highly fuel efficient gasoline vehicles were raised, followed by another enhancement of standards for passenger cars in April 2018. The rates of reductions are divided into five categories for passenger cars: no tax, 80 percent-cut, 60 percent-cut, 40 percent-cut and 20 percent-cut; five categories for trucks and buses weighing 2.5 tons or less: no tax, 80-percent cut, 60 percent-cut, 40 percent-cut and 20 percent-cut; and four categories for trucks and buses weighing over 2.5 tons: no tax, 75-percent cut, 50 percent-cut and 25 percent-cut.

When acquiring those used vehicles eligible for the Eco-car Tax Incentives, taxes will be reduced by deducting certain amounts from acquisition value.

Incentives on the Automobile Acquisition Tax are granted also to those taxis and buses onto which disabled persons can get in their wheelchairs, low-floor buses and large buses/trucks equipped with ESC (Electronic Stability Control systems), AEB (Advanced Emergency Brake systems) and/or LDW (Lane Departure Warning systems).

(2)消費税

購入価格の8%の消費税が課されます。

2. 保有

(1)自動車重量税

自動車の重量等に応じて課される税金で、運輸支 局等で行う検査の際に、車検証の有効期間に応じた 額が課されます。自家用乗用車の新車を購入した場 合は、購入時に3年分の自動車重量税の負担が必要 になります。

自家用乗用車の税率は、4,100円/0.5 t/年ですが、環境対応要件を満たす自動車については、2,500円/0.5 t/年の税率が適用され、自動車取得税同様にエコカー減税制度により、減免が行われます。

2017年度税制改正で、ガソリン低燃費車の燃費 基準が引き上げられるとともに、乗用車について は、2018年5月より、更に燃費基準が引き上げら れました。その軽減率は、免税、75%減税、50%減 税、25%減税の4区分です。

車いすを使用したまま乗り込むことができるタクシー・バス、ノンステップバス、車両安定性制御装置や衝突被害軽減ブレーキ、車線逸脱警報装置を搭載した大型バス・トラックも優遇措置を受けることができます。

環境対応要件を満たす自動車を除き、車齢13年を超えた自動車は、自動車重量税が重課され、車齢が13年を超えた自家用乗用車は5,700円/0.5 t/年、車齢が18年を超えた場合は6,300円/0.5 t/年が適用されます。

(2)自動車税

毎年4月1日時点の所有者に対し課される税金で、排気量に応じた額を5月までに翌年3月までの1年分を前払いで納付します。年度途中で新車を購入した場合は、登録の翌月から翌年3月分を月割りで納付します。

環境対応要件を満たす自動車については、グリーン税制により、新車購入翌年度の税額が環境性能に応じて75%、50%減税されます。

車齢13年を超えた自動車(ディーゼルの場合は11年)は、自動車税が15%(事業用自動車の場合は10%)重課されます。

(3)軽自動車税

毎年4月1日時点の所有者に対し課される税金で、5月までに翌年3月までの1年分を前払いで納付します。新車購入初年度は課税されません。

環境対応要件を満たす軽自動車については、自動 車税同様、グリーン税制により、新車購入翌年度の

(2) Consumption Tax

The Consumption Tax of 8 percent of vehicle price is levied.

2. Ownership

(1) Tonnage Tax

This tax is levied depending on weight, etc of vehicles and the length of the effective period of motor vehicle inspection certificates, and paid upon inspections at transport branch offices, etc. When purchasing a new private-use passenger car, for example, the Tonnage Tax must be paid for three years at purchase.

The tax rate for private-use vehicles is ¥4,100/0.5t/year, but the rate of ¥2,500/0.5t/year is applied to those vehicles meeting certain environmental requirements, in addition to the exemption/tax cut by the Eco-car Tax Incentives as with Automobile Acquisition Tax.

After the FY 2017 taxation revision, fuel efficiency criteria for highly fuel efficient gasoline vehicles were raised, followed by another enhancement of standards for passenger cars in May 2018. The rates of reductions are divided into four categories: no tax, 75%-cut, 50%-cut and 25%-cut. For passenger cars, the fuel efficiency criteria will be raised again in May 2018.

Incentives are granted also to those taxis and buses onto which disabled persons can get in their wheelchairs, low-floor buses and large buses/trucks equipped with ESC (Electronic Stability Control systems), AEB (Advanced Emergency Brake systems) and/or LDW (Lane Departure Warning systems).

Except those vehicles satisfying certain environmental requirements, heavier levy of the Tonnage Tax is applied to old vehicles, and for private-use passenger cars, 5,700 yen/0.5t/year is assessed on those vehicles that are 13 years or older and 6,300 yen/0.5t/year for 18 years or older.

(2) Automobile Tax

This tax is assessed on the vehicle owners as of April 1 of each year, and the amount depending on engine displacement for one year until March of the following year is paid in advance by May. In case of purchasing a new vehicle in mid-year, a prorated monthly amount from the following month of vehicle registration until next March is paid.

For those vehicles meeting certain environmental requirements, under the green taxation, taxes for the following year of new car purchase are cut by 75 or 50 percent depending on the vehicle's environmental performance.

For the vehicles that are 13 years or older (11 years or older for diesel vehicles), for Automobile Tax, heavier levy of 15 percent (10 percent for business-use vehicles) is applied.

(3) Light Vehicle Tax

This tax is levied on the vehicle owners as of April 1 of each year, and the amount for one year until next March is paid in advance by May. It is not levied in the initial year of new vehicle purchase.

For those kei-cars meeting certain environmental requirements, as with Automobile Tax, thanks to the greening taxation, the amount

税額が環境性能に応じて75%、50%、25%減税 されます。

車齢 13年を超えた三輪以上の軽自動車は自動車 税が20%重課されます。

3. 走行

(1) ガソリン税 (揮発油税・地方揮発油税)

ガソリンの製造者に課せられる税金で、国と地方の財政が厳しいことを理由に当分の間の税率が維持され、ガソリン1リッターあたり53.8円が課税されていますが、これらは小売価格として転嫁され、消費者が最終的に負担しています。小売価格に転嫁されることから、消費税との二重課税も問題視されています。

(2)石油石炭税

2012年度税制改正で地球温暖化対策のための 課税の特例が設けられ、2012年10月から段階的 に石油石炭税の税率が引き上げられています。現在 は、ガソリン1リッターあたり2.8円が原油の輸入 者等に課税され、結果的にガソリン等の小売価格に 転嫁されます。

(3)軽油引取税

特約業者または元売業者から軽油を引き取った者に対し課せられる税金で、国と地方の財政が厳しいことを理由に当分の間の税率が維持され、軽油1リッターあたり32.1 円課税されていますが、これらは小売価格として転嫁され、消費者が最終的に負担しています。小売価格に転嫁されることから、消費税との二重課税も問題視されています。

of tax for the following fiscal year of vehicle purchase is cut by 75%, 50% or 25% depending on the environmental performance.

For the vehicles with three or more wheels of 13 years or older, heavier levy of the Automobile Tax of 20 percent is applied.

3. Running

(1) Gasoline Tax (Gasoline Tax/Local Gasoline Tax)

This tax is assessed on gasoline producers, and the tax rate for the time being is maintained in the face of severe fiscal conditions of the central and local governments. 53.8 yen is levied per liter of gasoline, which is passed on to retail price and borne by consumers in the end. Since it is passed on to retail price, double taxation with the Consumption Tax is also seen as a problem.

(2) Petroleum and Coal Tax

The Petroleum and Coal Tax rate has been raised in stages from October 2012, based on the exceptions to taxes for anti-global warming measures approved during the FY 2012 taxation revision. Presently, 2.8 yen is levied per litter of gasoline and collected from oil importers, etc, which is also passed on to retail price in the end.

(3) Diesel Handling Tax

This tax is levied on the parties who take light oil from exclusive agents or primary distributors, and the tax rate for the time being is maintained in the face of severe fiscal conditions of the central and local governments. 32.1 yen is levied per liter of light oil, which is passed on to retail price and borne by consumers in the end. Since it is passed on to retail price, double taxation with the Consumption Tax is also seen as a problem.

自動車リサイクルシステム

日本国内では、年間約300~400万台の自動車が廃車されています。鉄などの有用金属は資源としてリサイクルされますが、残りのシュレッダーダスト(自動車の解体・破砕後に残るプラスチックくずなど)は、自動車リサイクル法が施行されるまでは主に最終処分場で埋立処分されてきました。

この最終処分場の容量不足や鉄スクラップ価格の低下などにより、処分費用が高騰したこと、カーエアコンに冷媒として充填されているフロン類を回収処理しないとオゾン層破壊や地球温暖化問題を引き起こす要因となること、エアバッグ類の適正処理には専門的知識が必要なことなどから、2002年7月に自動車リサイクル法が制定され、2005年1月より本格施行されました。

関係者の取組みにより、使用済自動車のリサイク ル率は車両重量ベースで約99%に向上し、不法投 棄などの台数も大幅に減少しました。

1. 自動車リサイクル法の概要

- ・自動車メーカー・インポーターに「フロン類」「エアバッグ類」「シュレッダーダスト」(3物品)の引取・リサイクルを義務付け
- ・3物品のリサイクルに係る費用は、自動車メーカー・インポーターが設定したリサイクル料金を自動車所有者が負担(新車購入時に預託する前払い方式を採用)
- ・リサイクル料金は、資金管理法人(公益財団法人

Automobile Recycling System

In Japan, about three to four million vehicles are scrapped every year. While iron and other valuable metals are recycled and used as resources, remaining shredder residue (plastic waste after dismantling and shredding of vehicles) used to be landfilled in large part at final disposal sites until the Automobile Recycling Act was introduced.

Due to such factors as rising cost of disposal stemming from the lack of capacity at final disposal sites, declining prices of iron and steel scrap, chlorofluorocarbons (CFCs) filled in car air-conditioning as refrigerant potentially destroying ozone layer and causing global warming unless properly recovered, and appropriate disposal of airbags requiring expertise, the Automobile Recycling Act was enacted in July 2002 to ensure suitable treatment and recycling of end-of-life vehicles (ELV) and was enforced in January 2005.

Thanks to the efforts of the parties concerned, the ELV recycling rate based on vehicle weight has reached approximately 99 percent and the number of vehicles illegally dumped has declined significantly.

1. Outline of Automobile Recycling Act

- · Vehicle manufacturers and importers are required to recover and recycle "CFCs", "airbags" and "shredder residue" (three designated items).
- ·Cost to recycle the three designated items is paid by car owners as the "recycling fees" set by vehicle manufacturers or importers (in a form of advanced payment by making deposit as of new vehicle purchase).
- ·The recycling fees are managed by a fund management

自動車リサイクル法全体の流れ **Ovarall Scheme under Automobile Recycling Law** 資金管理法人 公益財団法人 自動車リサイクル促進センター ¥ Fund Management Entity (JARC) リサイクル料金の預託 払渡し Depositing of Recycling Fee Reimbursement 輸入業者・指定再資源化機関 公益財団法人 自動車リサイクル促進センター 新車購入者 New Vehicle Purchase Manufacturer / Importer / Designated Recycling Body (JARC) エアバッグ類リサイクル施設 フロン類破壊施設 ASR再資源化施設 ASR再資源化施設 R Recycling Agent CFC Destruction Agents Airbag Neutralizing Agents ASR Recycling Agent Used Car Purchaser 一般社団法人 自動車再資源化協力機構 フロン類・エアバッグ類の引取り・再資源化 THチーム^{®1} TH-Team ARTチーム*2 ART-Team Japan Auto Recycling Partnership (JARP) Acceptance and Recycling of Fluorocarbons & Airbags 最終所有者 Last Vehicle Owner エアバッグ類回収料金 フロン類 エアバッグ類 🛮 フロン類回収料金 Fluorocarbons Airbags Fluorocarbons 解体自動車 Recovery Fee 全部利用者 Whole Recycling プレス・せん断処理業者 Pressing/ Shredding 引取業者 フロン類回収業者 Shearing 物の流れ 解体業者 ELV Handling Agent Agent Material Flow 使用済 自動車の 引渡し 使用溶 使用洛 解体自動車の引渡し 19円消 自動車の 引渡し 自動車の 引渡し Shredding Agent Delivery of Dismantled ELV 情報の流れ Information Flow Delivery of Delivery of Delivery of ELV ELV ELV 引取 Acceptant 報告 Report 引取 Acceptance 報告 Report Delivery Report SIEV A Delivery Report 報告 Report 全の流れ Money Flow 情報管理センター 公益財団法人 自動車リサイクル促進センター ment Center(JARC)

^{** 1 ···}TH-Team Audi Japan, BMW Japan, Daihatsu, Hino, Honda, Peugeot Citroen Japon, Toyota, Volkswagen Group Japan ** 2 ···ART-Team FCA Japan, Isuzu, Jaguar Land Rover Japan, JARC, Mazda, Mercedes-Benz Japan, Mitsubishi, Mitsubishi Fuso, Nissan, Subaru, Suzuki, UD Trucks, Volvo Car, Japan

自動車リサイクル促進センター)で管理され、その自動車が使用済みとなり、3物品を自動車メーカー・インポーターが引き取った時点で自動車メーカー・インポーターに払い渡される(自動車メーカー・インポーターは、一般社団法人自動車再資源化協力機構とASRチームを通じてリサイクル施設に費用を支払う)

- ・使用済車および3物品のリサイクル実施状況は、 専用の電子マニフェストシステムで一元管理され、1台毎の情報をリアルタイムに把握すること ができる
- ・二輪車は本法の対象外のため、自主対応にてリサイクルに対応

2. 自動車メーカー・インポーターの義務

- ・リサイクル料金の設定、ホームページでの公表
- ・3物品の引取り・リサイクルの実施
- ・リサイクル率の遵守 (エアバッグ類=85%以上、 シュレッダーダスト=70%以上)
- ・リサイクル実績および収支の公表
- ・エアバッグ類の取外し/車上作動方法、駆動用電 池の処理方法等の情報提供
- ・自動車リサイクルシステム運用の経済的負担 など

環境負荷物質

当組合会員インポーターが取り扱う輸入車は、 EU ELV指令の環境負荷物質要求に適合し、鉛、六価クロム、水銀、カドミウムの4物質に関する削減量や使用廃止などの要件を順守し、環境負荷物質の低減に取り組んでいます。

また、ストックホルム条約締約国会議で廃絶が決定した臭素系難燃剤デカブロモジフェニルエーテル (デカBDE)の使用量削減にも取り組んでいます。

燃費規制

省エネ法では、自動車メーカー・インポーターに対し、各社の平均燃費値を目標年度までに基準値以下とすることを求めています。乗用車については、これまで、2010年度、2015年度、2020年度を目標年度とする燃費基準が設定されてきました。現在、2020年度の次の燃費基準の検討が関係省庁で行われています。

corporation (Japan Automobile Recycling Promotion Center), which pays out the deposits to the vehicle manufacturer or importer after recovery of the three designated items from ELVs. (The manufacturer or importer then pays the costs to recycling facilities via the Japan Auto Recycling Partnership and the ASR teams).

- •The recycling fees are deposited with a fund managing entity until the vehicle ends its life and paid to cover actual recycling costs.
- The status of ELVs and recycling of the three designated items are managed in an integrated manner by a dedicated electronic manifesto system, providing real-time information on individual vehicles.
- ·Since motorcycles are not covered by the Act, recycling is done by the industry on a voluntary basis.

2. Obligations of Vehicle Manufacturers/Importers

- ·Setup of recycling fees and announcement in websites
- ·Recovery/recycling of the three designated items
- · Compliance with prescribed recycling rates (85% or more for airbags and 70% or more for shredder residue)
- ·Disclosure of recycling results and balance of payments
- · Provision of information for airbag dismantling and onboard activation, and disposal of batteries for driving vehicles, etc
- · Bearing economic burdens for the operation of the automobile recycling system

Hazardous Substances

The imported vehicles handled by the JAIA members meet the requirements under the EU ELV Directive concerning the amount of reductions and ban on use of the four hazardous substances including lead, hexavalent chromium, mercury and cadmium, as part of their efforts to cut such substances.

The vehicle manufacturers and importers are also working to decrease the use of decabromodiphenyl ether (deca BDE), a bromine-based fire retardant, abolition of which was decided at the meeting of the contracting states of the Stockholm Convention.

Fuel Efficiency Regulations

Under the Energy Saving Act, vehicle manufacturers and importers are required to achieve the reference average fuel efficiency (FE) values by the target years. For passenger cars, FE standards have been set for the target years of 2010, 2015 and 2020. Presently, the ministries concerned are discussing the next standards for the target year of 2020.

乗用車の燃費や排ガスの測定モードは、日本独自のJC08モードが2008年から導入されていましたが、2018年10月以降の新型車から世界統一試験法であるWLTCモードが導入されます。

WLTCモードで燃費を測定した車両は、WLTC モード燃費値に加え、市街地モード燃費値、郊外モード燃費値、高速道路モード燃費値をカタログや展示車に表示することが求められます。 For the test cycles of passenger car FE and exhaust emissions, the Japan-unique JC08 mode had been used since 2008; however, applicable from the new types of October 2018 onward, a globally-harmonized test procedure, WLTC (Worldwide harmonized Light vehicle Test Cycles) will be adopted.

For those vehicles on which FE is measured using WLTC, it is required to show, in product catalogs and vehicles on display, city, suburban and highway FE values, in addition to the WLTC FE.

その他の技術要件への適合

自動車認証制度(道路運送車両法に基づく制度)以外にも各種法令による技術要件に適合する必要があります。近年、自動車の安全性や利便性の向上を図るため、様々な新技術が導入されており、これらの技術については部品メーカーが関係法令への適合を担うのが一般的ですが、輸入車の場合はインポーターが行う必要があります。JAIAは、こうしたインポーターによる関係法令への適合をサポートしています。

Compliance with Other Technical Requirements

In addition to the motor vehicle certification system (based on the Road Vehicles Act), technical requirements pursuant to various laws and regulations must be complied with. Recently, broad-ranging innovative technologies are adopted to improve safety and user-friendliness of vehicles, and typically, their compliance with applicable laws/regulations is handled by parts manufacturers. In case of imported vehicles, however, the importers must assume that responsibility, and JAIA provides them with necessary assistance.

法令(例) Law (example)	対象装備・機器の例 Subject systems/devices	必要な対応 Requirement
火薬類取締法 Explosives Control Act	エアバッグ用及びシートベルトプリテンショナー用の点火具、アクティブボンネット、アクティブベッドレスト等 Igniter for airbags and seatbelt pretensioners, active bonnets, active head restraint, etc	法律適用除外要件への適合、安全性評価試験の実施など Compliance with exemption requirements, implementation of safety evaluation tests, etc
高圧ガス保安法 High Pressure Gas Safety Act	エアバッグ、圧縮水素燃料タンク(燃料電池等)、 圧縮天然ガスタンク Airbags, compressed hydrogen fuel tanks and compressed natural gas tanks	各種検査への合格、技術基準への適合など Acceptance in various inspections, compliance with technical standards, etc
電波法 Radio Act	キーレスエントリー、タイヤ空気圧モニター、 衝突防止用レーダー Keyless entry, tire air pressure monitor, collision prevention radars	技術基準への適合など Compliance with technical standards, etc

輸入車(四輪車・モーターサイクル) 試乗会

JAIA は報道関係者を対象として、会員インポーターが合同で出展する試乗会を 1982年より開催しています。

試乗会では、各社が取り扱う各ブランドの最新モデルに報道関係者が試乗し、輸入車の持つ魅力を広く発信していただく機会として、またときには、各社担当者とのコミュニケーションのなかで、輸入車に対する貴重なご意見を頂戴する場として、新春の恒例行事として開催しています。

当試乗会は、各社の最新モデルに試乗できることはもとより、1日に複数のクルマに試乗することで、ブランドの垣根を越え、同じ条件下において、1台1台の特徴を比較・体感いただくことができます。

38回目の開催となった2018年の輸入四輪車の 試乗会では、会員インポーター16社から、23ブランド77台の最新モデルの試乗車両の出展があり、 3日間で延べ447名の報道関係者により、1339 回の試乗が行われました。

輸入モーターサイクルの試乗会は、2018年4月の開催で第4回目となり、会員インポーター9社から、13ブランドより、過去最高の101台の出展がありました。

東京モーターショー、地方モ ーターショー、輸入車ショウ

JAIAは、東京モーターショーの共催団体として、各種委員会や会議に出席し、インポーター・海外メーカーの意見を反映するよう努めています。

東京モーターショーに続く形で、名古屋、大阪、福岡、札幌、仙台の各地でモーターショーが、また毎年全国10数か所で輸入車ショウが開催され、JAIAはこれらに後援名義を付与するなどの支援をしています。

一方JAIAは、モーターサイクルについても市場活性化を目的に展示会を主催し、多くのモーターサイクルファンの方々に個性ある輸入二輪車の魅力を体感して頂いております。

Imported Vehicle (Four- and Two-wheelers) Test Ride

JAIA has been conducting, since 1982, the imported car test ride for the media jointly participated by the member importers.

Allowing journalists to test drive the latest models of the importers' brands, the event has become an early-year routine, offering an opportunity to widely disseminate appeal of imported vehicles and a chance to hear valuable feedback during communication between reporters and importer reps.

In addition to trying out the latest products, visitors to the event are able to compare specific features of several models across brands under the same conditions in one day.

At the 38th imported four-wheelers test ride in 2018, 77 models of 23 brands from 16 importers were provided as test-drive vehicles, and in total for three days, 447 media reps took latest imports for a spin 1,339 times.

The fourth annual test ride event for imported motorcycles was held in April 2018, at which record-high 101 vehicles of 13 brands from 9 member importers were offered for test ride.

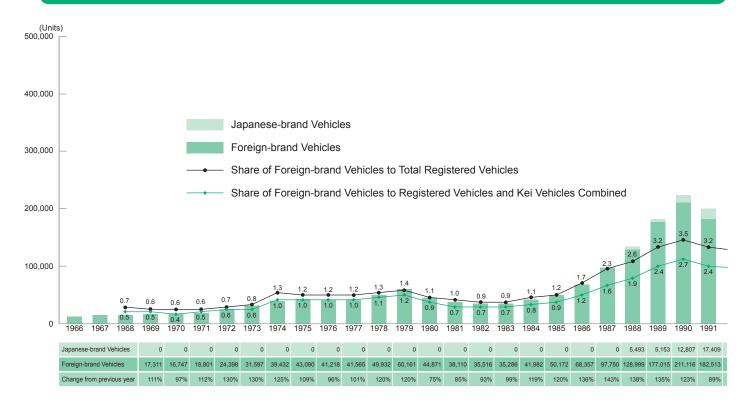
Tokyo Motor Show/Local Motor Shows/ Imported Car Shows

As a co-organizer of the Tokyo Motor Show, JAIA participates in the steering committee and other preparatory meetings to reflect the views of importers and overseas manufacturers.

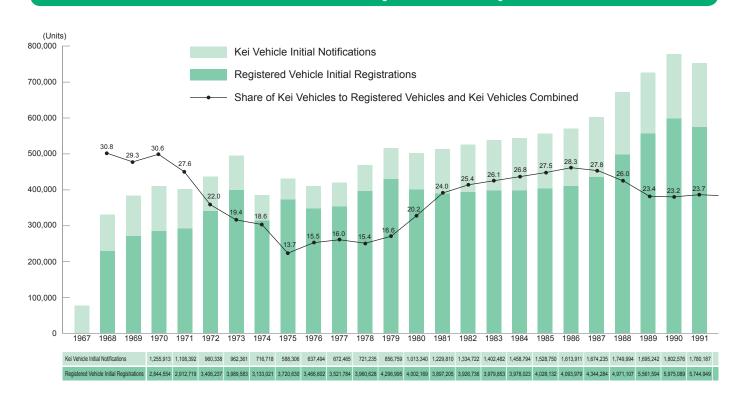
Following TMS, local motor shows are held in Nagoya, Osaka, Fukuoka, Sapporo and Sendai, in addition to the imported car shows held annually at a dozen venues nationwide, to which JAIA provides assistance by, for example, granting the use of its name as a supporter.

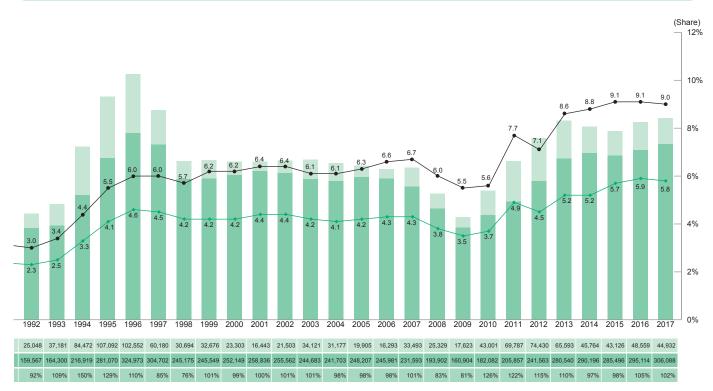
Meanwhile, for the purpose of stimulating the market, JAIA has been organizing exhibitions for motorcycles also, allowing a number of motorcycle fans to touch and feel appeal of unique imported motorcycles.

輸入車新規登録台数の推移 Trends in Newly Registered Imported Vehicles

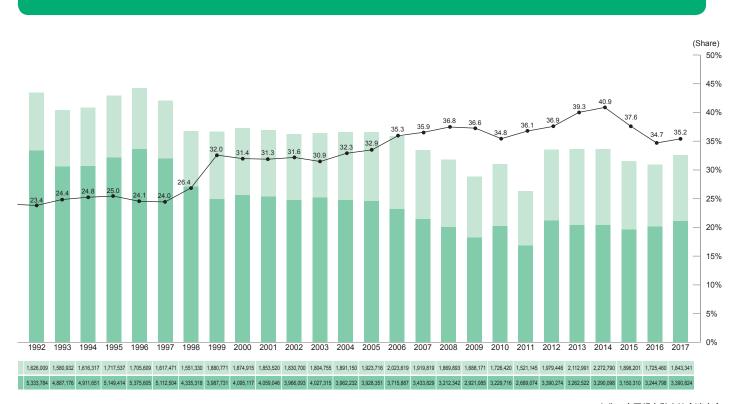


登録車新規登録台数・軽自動車新規届出台数の推移 Trends in Registered Vehicle Initial Registrations and Kei Vehicle Initial Notifications





1966年は3月〜12月までの数値 Note: The figure for 1966 corresponds to the period from March to December.



出典:全国軽自動車協会連合会 日本自動車販売協会連合会 Source: Japan Light Motor Vehicles and Motorcycle Association, Japan Automobile Dealers Association

車種別輸入車新規登録台数の推移

Trends in Newly Registered Imported Vehicles by Type

		20	13	20	14	20	15	20	16	20	17
		Units	Chg (%)								
	Passenger Cars	278,846	116.4	288,830	103.6	284,471	98.5	294,060	103.4	305,043	103.7
	Trucks	1,637	84.2	1,280	78.2	953	74.5	884	92.8	924	104.5
	Buses	57	79.2	86	150.9	72	83.7	170	236.1	121	71.2
Fore	ign Brand Vehicles	280,540	116.1	290,196	103.4	285,496	98.4	295,114	103.4	306,088	103.7
	Passenger Cars	52,440	85.9	30,847	58.8	28,610	92.7	33,547	117.3	28,408	84.7
	Trucks	13,153	98.3	14,917	113.4	14,516	97.3	15,012	103.4	16,524	110.1
Japa	anese Brand Vehicles	65,593	88.1	45,764	69.8	43,126	94.2	48,559	112.6	44,932	92.5
	Total Passenger Cars	331,286	110.2	319,677	96.5	313,081	97.9	327,607	104.6	333,451	101.8
	Total Trucks	14,790	96.5	16,197	109.5	15,469	95.5	15,896	102.8	17,448	109.8
	Total Buses	57	79.2	86	150.9	72	83.7	170	236.1	121	71.2
Gran	nd Total	346,133	109.5	335,960	97.1	328,622	97.8	343,673	104.6	351,020	102.1

国内自動車販売におけるブランド統計(日本自動車工業会・日本自動車販売協会連合会・全国軽自動車協会連合会・日本自動車輸入組合で合意)との整合性を図るため、「日本メーカー海外生産車」の集計方法を改め、新たに「日本メーカー車」として区分しました。

To be consistent with the Brand Statistics in the domestic sales (agreed among Japan Automobile Manufacturers Association, Japan Automobile Dealers Association, Japan Light Motor Vehicles and Motorcycle Association and Japan Automobile Importers Association), the method of compiling the data on "Japanese manufacturers' overseas-made vehicles" has been changed, and the figures are provided under a new category, "Japanese Manufacturers Total"

車種別国産車新規登録台数の推移

Trends in Newly Registered Domestic Vehicles by Type

		20	13	2014		20	15	20	16	2017		
		Units	Chg (%)									
	Passenger Cars	2,540,825	93.6%	2,540,795	99.9%	2,391,404	94.1%	2,473,884	103.4%	2,609,559	105.5%	
	Trucks	364,365	104.6%	401,446	110.2%	416,969	103.9%	411,913	98.8%	414,773	100.7%	
	Buses	11,199	94.4%	11,897	106.2%	13,315	111.9%	15,328	115.1%	15,472	100.9%	
Regi	stered Vehicles	2,916,389	94.9%	2,954,138	101.3%	2,821,688	95.5%	2,901,125	102.8%	3,039,804	104.8%	
	Passenger Cars	1,690,171	108.5%	1,839,119	108.8%	1,511,404	82.2%	1,344,967	89.0%	1,443,367	107.3%	
	Trucks	422,820	100.3%	433,671	102.6%	384,797	88.7%	380,493	98.9%	399,974	105.1%	
Kei \	/ehicles	2,112,991	106.7%	2,272,790	107.6%	1,896,201	83.4%	1,725,460	91.0%	1,843,341	106.8%	
	Total Passenger Cars	4,230,996	99.0%	4,379,914	103.5%	3,902,808	89.1%	3,818,851	97.8%	4,052,926	106.1%	
	Total Trucks	787,185	102.2%	835,117	106.1%	801,766	96.0%	792,406	98.8%	814,747	102.8%	
	Total Buses	11,199	94.4%	11,897	106.2%	13,315	111.9%	15,328	115.1%	15,472	100.9%	
Gran	nd Total	5,029,380	99.5%	5,226,928	103.9%	4,717,889	90.3%	4,626,585	98.1%	4,883,145	105.5%	

ブランド別輸入車新規登録台数の推移 Trends in Newly Registered Imported Vehicles by Brand

RABARTH Company Comp		20	113	20	114	20)15	20	116	20	17
ABARTH	Brand										Share (%)
Alsa Romen 3,148 0,911% 2,861 0,029% 3,148 0,069% 3,148 0,	ABARTH		,	356		1,472		1,857		2,286	0.65%
Auchiomanchi	Alfa Romeo	3,148	0.91%	2,661	0.79%	2,321	0.71%	1,767		1,838	0.52%
Autobandris	Aston Martin	209	0.06%	168	0.05%	164	0.05%	186	0.05%	321	0.09%
Bentley	Audi	28,676	8.28%	31,413	9.35%	29,414	8.95%	28,502	8.29%	28,336	8.07%
BMW Min	Autobianchi	3	0.00%	7	0.00%	10	0.00%	11	0.00%	49	0.01%
BMM MIN 16,98	Bentley	293	0.08%	317	0.09%	370	0.11%	434	0.13%	418	0.12%
BMW MIN 19,982	BMW	46,037	13.30%	45,645	13.59%	46,229	14.07%	50,571	14.71%	52,527	14.96%
Bugsht 3	BMW Alpina	226	0.07%	428	0.13%	309	0.09%	342	0.10%	219	0.06%
Buck	BMW MINI	16,982	4.91%	17,596	5.24%	21,083	6.42%	24,548	7.14%	25,427	7.24%
Cacillac	Bugatti	3	0.00%	2	0.00%	5	0.00%	5	0.00%	2	0.00%
Cheworder	Buick	18	0.01%	10	0.00%	8	0.00%	10	0.00%	9	0.00%
Chyseler	Cadillac	1,277	0.37%	968	0.29%	837	0.25%	635	0.18%	580	0.17%
Delicition	Chevrolet	1,311	0.38%	1,253	0.37%	825	0.25%	593	0.17%	809	0.23%
DAEMOO	Chrysler	1,781	0.51%	1,292	0.38%	466	0.14%	283	0.08%	213	0.06%
Debag	Citroen	2,947	0.85%	2,321	0.69%	1,979	0.60%	2,009	0.58%	3,152	0.90%
Dodge	DAEWOO			2	0.00%						
DS	Detomaso			3	0.00%	3	0.00%	2	0.00%	1	0.00%
Ferral	Dodge	721	0.21%	504	0.15%	296	0.09%	340	0.10%	349	0.10%
Field	DS				0.03%		0.28%	1,129			0.23%
Ford	Ferrari		0.16%	561	0.17%	720	0.22%		0.20%	775	0.22%
GMDAT	Fiat	7,007		7,289		6,032	1.84%				1.86%
Mondar 1			1.21%		1.42%	4,968		2,225	0.65%		0.16%
Honda		110		92	0.03%	50	0.02%	51	0.01%	52	0.01%
Hummer											
Hyundai	Honda				0.01%		0.01%			,	0.85%
Innocenti 1	Hummer	91		36	0.01%		0.01%			1	0.00%
Jaguar 992 0.29% 1.073 0.32% 1.349 0.41% 2.883 0.84% 2.614 0.44% 1.42% 0.44% 2.883 0.84% 2.614 0.44% 1.42% 0.44% 1.42% 0.41% 2.883 0.84% 2.614 0.44% 1.42% 0.44% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.41% 1.42% 0.42% 1.44% 0.44% 1.423 0.95% 3.619 1.42% 0.44% 1.423 0.41% 1.42% 0.42% 1.44% 0.44% 1.423 0.48% 1.323 0.38% 1.824 0.44% 0.44% 1.424 0.44% 1.425 0.44% 0.44% 1.425 0.44% 0.44% 1.425 0.44%	Hyundai	66	0.02%	92	0.03%			169	0.05%	127	0.04%
Jaguar 992 0.29% 1,073 0.32% 1,349 0.41% 2,883 0.84% 2,614 0.04 Jeep 4,929 1,42% 6,692 1,99% 7,132 2,17% 9,392 2,73% 10,102 2 Kia 4 0,00% 1 0,00% 1 0,00% 1 Lamborghini 190 0,05% 187 0,06% 349 0,11% 382 0,11% 475 0.0 Lancia 77 0,02% 38 0,01% 22 0,01% 23 0,01% 21 0.0 Land Rover 3,422 0,99% 3,225 0,96% 3,105 0,95% 3,619 1 Lotus 305 0,09% 321 0,10% 271 0,08% 197 0,06% 12 0 Maserati 491 0,14% 1,407 0,42% 1,449 0,44% 1,323 0,38% 1,824 0 1 0 0	Innocenti					1	0.00%			1	0.00%
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Lamborghini 190 0.05% 187 0.06% 349 0.11% 382 0.11% 475 0.0 Lancia 77 0.02% 38 0.01% 22 0.01% 23 0.01% 21 0.0 Land Rover 3,422 0.99% 3,225 0.96% 3.105 0.94% 3.259 0.95% 3,619 0.0 Lotus 305 0.09% 321 0.10% 271 0.08% 197 0.06% 172 0.0 Maserati 491 0.14% 1,407 0.42% 1,449 0.44% 1,323 0.38% 1,824 0.0 Maybach 5 0.00% 1 0.00% 2 0.00% 3 0.00% 1 0.00% 2 0.00% 1 0.00% 1 0.00% 1 0.00% 1 0.00% 1 1 0.00% 1 0.00% 1 0.00% 1 0.00% 1 0.00% 1 0.				6,692	1.99%			9,392	2.73%	10,102	2.88%
Lancia 77 0.02% 38 0.01% 22 0.01% 23 0.01% 21 0.0 Land Rover 3.422 0.99% 3.225 0.96% 3.105 0.94% 3.259 0.95% 3.619 1. Lotus 305 0.09% 321 0.10% 271 0.084 3.259 0.95% 3.619 1. Maserati 491 0.14% 1.407 0.42% 1.449 0.44% 1.323 0.38% 1.824 0.0 Maybach 5 0.00% 1 0.00% 2 0.00% 3 0.00% 2 0.0 Mclaren 84 0.02% 88 0.03% 90 0.03% 179 0.05% 164 0.0 Microales-Benz 53,731 15.52% 60,339 18.11% 65,162 19.83% 67,386 19.00% 68.221 19. MG 17 0.00% 11 0.00% 8 0.00% 11											
Land Rover 3,422 0.99% 3,225 0.96% 3,105 0.94% 3,259 0.95% 3,619 1. Lotus 305 0.09% 321 0.10% 271 0.08% 197 0.06% 172 0. Maserati 491 0.14% 1,407 0.42% 1,449 0.44% 1,323 0.38% 1,824 0. Maybach 5 0.00% 1 0.00% 2 0.00% 3 0.00% 2 0. Mclaren 84 0.02% 88 0.03% 90 0.03% 179 0.05% 164 0. Mercedes-Benz 53,731 15.52% 60.839 18.11% 65,162 19.83% 67,386 19.61% 68,221 19 MG 17 0.00% 11 0.00% 8 0.00% 11 0.00% 11 0.00% 11 0.00% 11 0.00% 11 0.00% 11 0.00% 11 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>0.14%</td></td<>											0.14%
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V V V U1,470 10.7770 U1.700 40.0170 04.700 10.0170 47.234 13.7470 49.040 13.	VW	67,282	19.44%	67,438	20.07%	54,766	16.67%	47,234	13.74%	49,040	13.97%
											0.26%
											100.00%

地域別外国メーカー車(乗用・貨物・バス合計)Foreign-brand Vehicles by Region (Passenger Cars/Trucks/Buses Total)

		2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
EU	Units	181,146	151,139	172,768	194,264	227,488	265,951	274,142	270,367	281,047	292,354
	YOY	83.9%	83.4%	114.3%	112.4%	117.1%	116.9%	103.1%	98.6%	104.0%	104.0%
	Share (%)	93.4%	93.9%	94.9%	94.4%	94.2%	94.8%	94.5%	94.7%	95.2%	95.5%
USA	Units	12,191	8,706	9,033	11,434	13,873	14,439	15,869	14,998	13,849	13,571
	YOY	85.0%	71.4%	103.8%	126.6%	121.3%	104.1%	109.9%	94.5%	92.3%	98.0%
	Share (%)	6.3%	5.4%	5.0%	5.6%	5.7%	5.1%	5.5%	5.3%	4.7%	4.4%
ROK	Units	524	1,005	218	91	113	73	94	83	169	127
	YOY	41.8%	191.8%	21.7%	41.7%	124.2%	64.6%	128.8%	88.3%	203.6%	75.1%
	Share (%)	0.3%	0.6%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%
Other	Units	41	54	63	68	89	77	91	48	49	36
	YOY	93.2%	131.7%	116.7%	107.9%	130.9%	86.5%	118.2%	52.7%	102.1%	73.5%
	Share (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	Units	193,902	160,904	182,082	205,857	241,563	280,540	290,196	285,496	295,114	306,088
	YOY	83.7%	83.0%	113.2%	113.1%	117.3%	116.1%	103.4%	98.4%	103.4%	103.7%

外国メーカー車の型式認証区分比率(乗用・貨物・バス合計) Foreign-brand Vehicle TDS/PHP Ratio (Passenger Cars/Trucks/Buses Total)

		2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
TDS	Units		428	37,694	90,906	138,535	186,394	198,251	186,797	195,575	183,707
(Eligible for Eco	YOY			8807.0%	241.2%	152.4%	134.5%	106.4%	94.2%	104.7%	93.9%
Incentives)	Share (TDS)		0.3%	23.3%	49.8%	64.8%	74.1%	75.8%	72.2%	71.4%	63.6%
	Share to Foreign-brand		0.3%	20.7%	44.2%	57.3%	66.4%	68.3%	65.4%	66.3%	60.0%
TDS	Units		142,002	123,950	91,595	75,107	65,180	63,131	71,996	78,492	105,318
(Not Eligible for Eco	YOY			87.3%	73.9%	82.0%	86.8%	96.9%	114.0%	109.0%	134.2%
Incentives)	Share (TDS)		99.7%	76.7%	50.2%	35.2%	25.9%	24.2%	27.8%	28.6%	36.4%
	Share to Foreign-brand		88.3%	68.1%	44.5%	31.1%	23.2%	21.8%	25.2%	26.6%	34.4%
Total TDS	Units	174,076	142,430	161,644	182,501	213,642	251,574	261,382	258,793	274,067	289,025
	YOY	84.3%	81.8%	113.5%	112.9%	117.1%	117.8%	103.9%	99.0%	105.9%	105.5%
	Share to Foreign-brand	89.8%	88.5%	88.8%	88.7%	88.4%	89.7%	90.1%	90.6%	92.9%	94.4%
PHP	Units	13,702	11,948	13,848	15,524	18,468	20,936	22,805	21,575	16,575	11,824
	YOY	75.5%	87.2%	115.9%	112.1%	119.0%	113.4%	108.9%	94.6%	76.8%	71.3%
	Share to Foreign-brand	7.1%	7.4%	7.6%	7.5%	7.6%	7.5%	7.9%	7.6%	5.6%	3.9%
TNS	Units	82	115	103	137	117	112	112	141	199	222
	YOY	105.1%	140.2%	89.6%	133.0%	85.4%	95.7%	100.0%	125.9%	141.1%	111.6%
	Share to Foreign-brand	0.0%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%
Others including	Units	6,042	6,411	6,487	7,695	9,336	7,918	5,897	4,987	4,273	5,017
Parallel Imports	YOY	86.5%	106.1%	101.2%	118.6%	121.3%	84.8%	74.5%	84.6%	85.7%	117.4%
	Share to Foreign-brand	3.1%	4.0%	3.6%	3.7%	3.9%	2.8%	2.0%	1.7%	1.4%	1.6%
Total Foreign Brands	Units	193,902	160,904	182,082	205,857	241,563	280,540	290,196	285,496	295,114	306,088
	YOY	83.7%	83.0%	113.2%	113.1%	117.3%	116.1%	103.4%	98.4%	103.4%	103.7%

外国メーカー車のエコカー減税対象車新規登録台数の推移 Trends in Newly Registered Foreign-brand Eco-car Models

		2009	2010	2011	2012	2013	2014	2015	2016	2017
Exempted	Units	280	2,820	2,821	19,548	55,894	93,488	58,356	54,929	69,839
Lxempled	YOY	200	1007.1%	100.0%	692.9%	285.9%	167.3%	62.4%	94.1%	127.1%
T 75% cut	Units		27,702	53.513	70.797	80,947	66.405	22,000	8,877	121.170
A 80% cut	YOY		21,102	193.2%	132.3%	114.3%	82.0%	33.1%	40.4%	
T 75% cut	Units			100.270	102.070	114.070	02.070	00.170	40.470	2,229
A 60% cut	YOY									2,220
T 50% cut	Units	220	7,238	34,709	48,304	49,665	38,741	58,383	62,044	
A 60% cut	YOY	220	3290.0%	479.5%	139.2%	102.8%	78.0%	150.7%	106.3%	
T 50% cut	Units		0200.070	11 010 70	100.270	102.070	7 0.0 70	100.170	100.070	22,109
A 40% cut	YOY									,
T 25% cut	Units							43,557	54,621	
A 40% cut	YOY								125.4%	
T 25% cut	Units	•								12,808
A 25% cut	YOY									
T 25% cut	Units							5,035	15,614	77,830
A 20% cut	YOY								310.1%	498.5%
Total	Units	500	37,760	91,043	138,649	186,506	198,634	187,331	196,085	184,815
	YOY		7552.0%	241.1%	152.3%	134.5%	106.5%	94.3%	104.7%	94.3%
	Share	0.3%	20.7%	44.2%	57.4%	66.5%	68.4%	65.6%	66.4%	60.4%

T:Automobile Tonnage Tax(自動車重量税)、A:Automobile Acquisition Tax(自動車取得税)

日本メーカー輸入車新規登録台数の推移 Trends in Newly Registered Imported Japanese-brand Vehicles

Brand	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Passenger vehicles										
Honda	2,575	1,619	1,286	941	185	59	45	38	793	2,987
Isuzu						1				
Mitsubishi	8	2	3	6	12,764	12,429	5,598	4,102	4,637	3,909
Nissan	5,516	357	26,965	50,269	42,410	35,680	23,200	20,481	17,824	14,899
Subaru		1	1		1					
Suzuki	1,835	5,399	4,325	3,091	1,028	1,257	330	2,953	9,026	5,768
Toyota	4,027	1,368	448	2,600	4,660	3,014	1,674	1,036	1,267	845
Total	13,961	8,746	33,028	56,907	61,048	52,440	30,847	28,610	33,547	28,408
Change from previous year	42.4	62.6	377.6	172.3	107.3	85.9	58.8	92.7	117.3	84.7
Share in the imported passenger car market	6.8%	5.2%	15.5%	21.8%	20.3%	15.8%	9.6%	9.1%	10.2%	8.5%
Trucks										
Honda	3	5	6	4	2	4	1	1	1	
Mitsubishi	249	159	179	99	3	1				
Nissan	1	2	2		12	3	144	774	401	312
Toyota	11,115	8,711	9,786	12,777	13,365	13,145	14,772	13,741	14,610	16,212
Total	11,368	8,877	9,973	12,880	13,382	13,153	14,917	14,516	15,012	16,524
Change from previous year	1977.0	78.1	112.3	129.1	103.9	98.3	113.4	97.3	103.4	110.1
Grand Total	25,329	17,623	43,001	69,787	74,430	65,593	45,764	43,126	48,559	44,932
Change from previous year	75.6	69.6	244.0	162.3	106.7	88.1	69.8	94.2	112.6	92.5
Share in the imported market	11.6%	9.9%	19.1%	25.3%	23.6%	19.0%	13.6%	13.1%	14.1%	12.8%

Change from previous year:前年比、Share in the imported passenger car market:輸入乗用車に占める割合、Share in the imported market:輸入車に占める割合

車名別輸入車新規登録台数トップ 10 の推移 Trends in Top 10 Selling Newly Registered Imported Vehicles by Brand

	2	2013			2014		2015			2016			2017		
	Brand	Units	YOY												
1	VW	67,282	119.7	VW	67,438	100.2	Mercedes-Benz	65,162	107.1	Mercedes-Benz	67,386	103.4	Mercedes-Benz	68,221	101.2
2	Mercedes-Benz	53,731	128.2	Mercedes-Benz	60,839	113.2	VW	54,766	81.2	BMW	50,571	109.4	BMW	52,527	103.9
3	BMW	46,037	112.0	BMW	45,645	99.1	BMW	46,229	101.3	VW	47,234	86.2	VW	49,040	103.8
4	Nissan	35,683	84.1	Audi	31,413	109.5	Audi	29,414	93.6	Audi	28,502	96.9	Audi	28,336	99.4
5	Audi	28,676	118.7	Nissan	23,344	65.4	Nissan	21,255	91.1	BMW MINI	24,548	116.4	BMW MINI	25,427	103.6
6	Volvo	17,149	121.4	BMW MINI	17,596	103.6	BMW MINI	21,083	119.8	Nissan	18,225	85.7	Toyota	17,057	107.4
7	BMW MINI	16,982	104.7	Toyota	16,446	101.8	Toyota	14,777	89.9	Toyota	15,877	107.4	Volvo	16,120	108.1
8	Toyota	16,159	89.6	Volvo	13,520	78.8	Volvo	13,786	102.0	Volvo	14,914	108.2	Nissan	15,211	83.5
9	Mitsubishi	12,430	97.4	Fiat	7,289	104.0	Jeep	7,132	106.6	Jeep	9,392	131.7	Jeep	10,102	107.6
10	Fiat	7,007	123.6	Jeep	6,692	135.8	Porsche	6,690	124.2	Suzuki	9,026	305.7	Peugeot	8,242	111.3

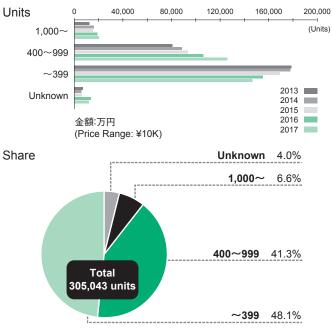
	2008 2009					2	2010		2011			2012			
	Brand	Units	YOY	Brand	Units	YOY	Brand	Units	YOY	Brand	Units	YOY	Brand	Units	YOY
1	VW	45,522	87.6	VW	37,928	83.3	VW	46,707	123.1	VW	50,635	108.4	VW	56,191	111.0
2	Mercedes-Benz	37,002	79.0	BMW	29,090	80.9	BMW	32,426	111.5	Nissan	50,269	186.4	Nissan	42,422	84.4
3	BMW	35,945	76.3	Mercedes-Benz	28,740	77.7	Mercedes-Benz	30,936	107.6	BMW	34,195	105.5	Mercedes-Benz	41,911	126.2
4	Audi	16,040	105.4	Audi	16,171	100.8	Nissan	26,967	7,511.7	Mercedes-Benz	33,212	107.4	BMW	41,102	120.2
5	Toyota	15,142	200.6	BMW MINI	11,002	86.3	Audi	16,854	104.2	Audi	21,166	125.6	Audi	24,163	114.2
6	BMW MINI	12,744	90.9	Toyota	10,079	66.6	BMW MINI	11,338	103.1	Toyota	15,377	150.3	Toyota	18,025	117.2
7	Volvo	7,657	69.0	Volvo	6,358	83.0	Toyota	10,234	101.5	BMW MINI	14,350	126.6	BMW MINI	16,212	113.0
8	Peugeot	6,171	74.5	Suzuki	5,399	294.2	Volvo	7,894	124.2	Volvo	11,997	152.0	Volvo	14,123	117.7
9	Nissan	5,517	26.0	Peugeot	4,365	70.7	Peugeot	6,021	137.9	Peugeot	6,137	101.9	Mitsubishi	12,767	12,159.0
10	Porsche	3,864	91.9	Fiat	4,345	128.5	Fiat	5,562	128.0	Fiat	5,960	107.2	Fiat	5,667	95.1

	2003			2004		2005		2006		2007					
	Brand	Units	YOY												
1	VW	56,070	93.6	VW	55,383	98.8	VW	53,441	96.5	VW	54,390	101.8	VW	51,974	95.6
2	Mercedes-Benz	45,759	95.4	Mercedes-Benz	44,375	97.0	Mercedes-Benz	46,161	104.0	Mercedes-Benz	49,713	107.7	BMW	47,103	96.1
3	BMW	36,388	101.8	BMW	38,715	106.4	BMW	44,980	116.2	BMW	49,014	109.0	Mercedes-Benz	46,811	94.2
4	Honda	19,931	202.5	Toyota	20,035	177.9	Audi	15,420	111.6	Audi	15,018	97.4	Nissan	21,235	40,066.0
5	Peugeot	15,330	101.1	Volvo	14,403	95.2	Volvo	13,734	95.4	BMW MINI	13,184	96.9	Audi	15,224	101.4
6	Volvo	15,130	97.4	Audi	13,815	104.2	BMW MINI	13,602	104.3	Volvo	10,885	79.3	BMW MINI	14,013	106.3
7	Audi	13,261	112.9	BMW MINI	13,042	104.0	Toyota	12,734	63.6	Toyota	10,414	81.8	Volvo	11,097	101.9
8	BMW MINI	12,535	125.0	Peugeot	12,693	82.8	Peugeot	10,371	81.5	Peugeot	10,289	99.2	Peugeot	8,284	80.5
9	Toyota	11,264	212.8	Honda	9,064	45.5	Ford	6,751	116.1	Ford	5,585	82.7	Toyota	7,548	72.5
10	Chrysler	6,859	100.9	Chrysler	6,597	96.2	Honda	6,600	72.8	Honda	5,445	82.5	Ford	5,059	90.6

	1	998		•	1999		2	2000		2	2001			2002	
	Brand	Units	YOY												
1	Mercedes-Benz	42,556	101.0	Mercedes-Benz	53,474	125.7	VW	58,585	124.0	VW	61,213	104.5	VW	59,882	97.8
2	VW	41,652	84.1	VW	47,254	113.4	Mercedes-Benz	51,613	96.5	Mercedes-Benz	53,438	103.5	Mercedes-Benz	47,983	89.8
3	BMW	33,309	91.8	BMW	35,281	105.9	BMW	36,079	102.3	BMW	36,068	100.0	BMW	35,728	99.1
4	Opel	24,223	70.4	Opel	19,433	80.2	Volvo	15,689	109.7	Volvo	16,626	106.0	Volvo	15,531	93.4
5	Volvo	16,392	82.2	Honda	18,511	211.5	Opel	15,318	78.8	Opel	12,626	82.4	Peugeot	15,162	123.3
6	Rover	15,997	58.9	Volvo	14,299	87.2	Peugeot	10,767	150.7	Peugeot	12,295	114.2	Audi	11,747	144.5
7	Chevrolet	13,133	64.9	Rover	14,116	88.2	Honda	10,619	57.4	Honda	9,107	85.8	BMW MINI	10,024	77,107.7
8	Toyota	10,881	72.7	Chevrolet	10,103	76.9	Chevrolet	9,530	94.3	Chrysler	8,671	103.9	Honda	9,841	108.1
9	Audi	8,882	82.3	Toyota	7,842	72.1	Ford	8,451	140.0	Chevrolet	8,218	86.2	Opel	7,846	62.1
10	Chrysler	8,823	57.4	Peugeot	7,145	112.7	Chrysler	8,342	117.8	Audi	8,127	116.6	Alfa Romeo	7,426	149.2

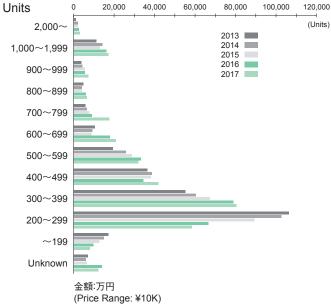
外国メーカー乗用車価格帯別新規登録台数の推移とシェア Trends and Share of Newly Registered Foreign-brand Passenger Cars by Price Range

					金	額:万円
Price Range: ¥10K		2013	2014	2015	2016	2017
1,000~	Units	12,297	16,198	15,267	18,887	20,252
	YOY	123.9%	131.7%	94.3%	123.7%	107.2%
	Share	4.4%	5.6%	5.4%	6.4%	6.6%
400~999	Units	80,760	88,776	93,468	106,130	125,920
	YOY	123.6%	109.9%	105.3%	113.5%	118.6%
	Share	29.0%	30.7%	32.9%	36.1%	41.3%
~399	Units	178,861	177,907	169,293	155,171	146,684
	YOY	114.2%	99.5%	95.2%	91.7%	94.5%
	Share	64.1%	61.6%	59.5%	52.8%	48.1%
Unknown	Units	6,928	5,949	6,443	13,872	12,187
	YOY	89.8%	85.9%	108.3%	215.3%	87.9%
	Share	2.5%	2.1%	2.3%	4.7%	4.0%
Total	Units	278,846	288,830	284,471	294,060	305,043
	YOY	116.4%	103.6%	98.5%	103.4%	103.7%

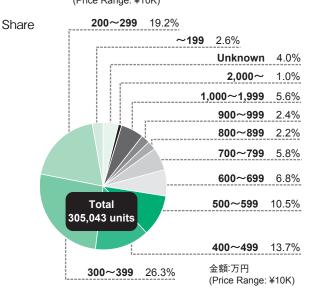


金額:万円 (Price Range: ¥10K)

Price Range: ¥10K 2013 2014 2015 2016 2017 2,000~ Units 1,146 2,069 2,220 2,634 3,129 YOY 121.3% 180.5% 107.3% 118.6% 118.8% 5hare 0.4% 0.7% 0.8% 0.9% 1.0% 1,000~1,999 Units 11,151 14,129 13,047 16,253 17,123 YOY 124.2% 126.7% 92.3% 124.6% 105.4% Share 4.0% 4.9% 4.6% 5.5% 5.6% 900~999 Units 3,796 4,271 5,674 5,569 7,276 YOY 97.1% 112.5% 132.8% 98.1% 130.7% 800~899 Units 4,779 4,178 4,156 6,018 6,583 YOY 91.9% 87.4% 99.5% 144.8% 109.4% Share 1.7% 1.4% 1.15% 2.0% 2.2% 700~799 Units<						金	額:万円
YOY	Price Range: ¥10K		2013	2014	2015	2016	2017
Share	2,000~	Units	1,146	2,069	2,220	2,634	3,129
1,000~1,999 Units YOY 124.2% 126.7% 92.3% 124.6% 105.4% 105.4% 106.4% 4.0% 4.9% 4.6% 5.5% 5.6% 5.6% 900~999 Units 3,796 4.271 5.674 5.569 7.276 YOY 97.1% 112.5% 132.8% 98.1% 130.7% Share 1.4% 1.5% 2.0% 1.9% 2.4% 109.4% 11.5% 109.4%		YOY	121.3%	180.5%	107.3%	118.6%	118.8%
YOY 124.2% 126.7% 92.3% 124.6% 105.4% 900~999 Units 3,796 4,271 5,674 5,569 7,276 YOY 97.1% 112.5% 132.8% 98.1% 130.7% Share 1.4% 1.5% 2.0% 1.9% 2.4% 800~899 Units 4,779 4,178 4,156 6,018 6,583 YOY 91.9% 87.4% 99.5% 144.8% 109.4% Share 1.7% 1.4% 1.5% 2.0% 2.2% 700~799 Units 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% 500~599 Units		Share	0.4%	0.7%	0.8%	0.9%	1.0%
Share 4.0% 4.9% 4.6% 5.5% 5.6% 900~999 Units 3,796 4,271 5,674 5,569 7,276 YOY 97.1% 112.5% 132.8% 98.1% 130.7% 800~899 Units 4,779 4,178 4,156 6,018 6,583 YOY 91.9% 87.4% 99.5% 144.8% 109.4% Share 1.7% 1.4% 1.5% 2.0% 2.2% 700~799 Units 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19	1,000~1,999	Units	11,151	14,129	13,047	16,253	17,123
900~999 Units 3,796 4,271 5,674 5,569 7,276 YOY 97.1% 112.5% 132.8% 98.1% 130.7% Share 1.4% 1.5% 2.0% 1.9% 2.4% 800~899 Units 4,779 4,178 4,156 6,018 6,583 YOY 91.9% 87.4% 99.5% 144.8% 109.4% Share 1.7% 1.4% 1.5% 2.0% 2.2% 2.2% 700~799 Units 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 5hare 6.9% 9.0% 10.2% 11.3% 10.5% Share 6.9% 9.0% 10.2% 11.3% 10.5% Share 13.1% 13.4% 11.6% 114.9% 96.2% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 10,6310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% Characteristics 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 1758,846 288,830 284,471 294,060 305,043		YOY	124.2%	126.7%	92.3%	124.6%	105.4%
YOY 97.1% 112.5% 132.8% 98.1% 130.7% 800~899 Units 4,779 4,178 4,156 6,018 6,583 YOY 91.9% 87.4% 99.5% 144.8% 109.4% Share 1.7% 1.4% 1.5% 2.0% 2.2% 700~799 Units 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9%		Share	4.0%	4.9%	4.6%	5.5%	5.6%
Share	900~999	Units	3,796	4,271	5,674	5,569	7,276
800~899 Units 4,779 4,178 4,156 6,018 6,583 YOY 91.9% 87.4% 99.5% 144.8% 109.4% 700~799 Units 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY <th></th> <th>YOY</th> <th>97.1%</th> <th>112.5%</th> <th>132.8%</th> <th>98.1%</th> <th>130.7%</th>		YOY	97.1%	112.5%	132.8%	98.1%	130.7%
YOY 91.9% 87.4% 99.5% 144.8% 109.4% 700~799 Units 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% 300~399 Units		Share	1.4%	1.5%	2.0%	1.9%	2.4%
Share 1.7% 1.4% 1.5% 2.0% 2.2% 700~799 Units 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1%	800~899	Units	4,779	4,178	4,156	6,018	6,583
700~799 Units YOY 5,803 6,452 7,714 9,023 17,570 YOY 84.3% 111.2% 119.6% 117.0% 194.7% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274		YOY	91.9%	87.4%	99.5%	144.8%	109.4%
YOY 84.3% 111.2% 119.6% 117.0% 194.7% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share		Share	1.7%	1.4%	1.5%	2.0%	2.2%
Share 2.1% 2.2% 2.7% 3.1% 5.8% 600~699 Units 10,604 9,346 8,835 18,003 20,744 YOY 116.0% 88.1% 94.5% 203.8% 115.2% Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8	700~799	Units	5,803	6,452	7,714	9,023	17,570
600~699 Units YOY 10,604 116.0% 9,346 88.1% 8,835 94.5% 18,003 20,744 20,744 115.2% 500~599 Units YOY 19,331 108.7% 25,874 133.8% 28,874 111.6% 33,168 114.9% 31,900 96.2% 500~499 Units Share 6.9% 6.9% 9.0% 9.0% 10.2% 11.3% 10.5% 10.5% 400~499 Units YOY 162.6% 106.1% 106.1% 98.9% 89.9% 89.9% 121.8% 13.7% 300~399 Units YOY 55,277 94.3% 60,421 109.3% 67,346 111.5% 78,918 117.2% 80,274 101.7% 200~299 Units YOY 106,310 102,621 106,310 102,621 1		YOY	84.3%	111.2%	119.6%	117.0%	194.7%
YOY 116.0% 88.1% 94.5% 203.8% 115.2% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share		Share	2.1%	2.2%	2.7%	3.1%	5.8%
Share 3.8% 3.2% 3.1% 6.1% 6.8% 500~599 Units 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share <	600~699	Units	10,604	9,346	8,835	18,003	20,744
500~599 Units YOY 19,331 25,874 28,874 33,168 31,900 YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199		YOY	116.0%	88.1%	94.5%	203.8%	115.2%
YOY 108.7% 133.8% 111.6% 114.9% 96.2% Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY <td< th=""><th></th><th>Share</th><th>3.8%</th><th>3.2%</th><th>3.1%</th><th>6.1%</th><th>6.8%</th></td<>		Share	3.8%	3.2%	3.1%	6.1%	6.8%
Share 6.9% 9.0% 10.2% 11.3% 10.5% 400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share	500~599	Units	19,331	25,874	28,874	33,168	31,900
400~499 Units 36,447 38,655 38,215 34,349 41,847 YOY 162.6% 106.1% 98.9% 89.9% 121.8% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 <td< th=""><th></th><th>YOY</th><th>108.7%</th><th>133.8%</th><th>111.6%</th><th>114.9%</th><th>96.2%</th></td<>		YOY	108.7%	133.8%	111.6%	114.9%	96.2%
YOY 162.6% 106.1% 98.9% 89.9% 121.8% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% </th <th></th> <th>Share</th> <th>6.9%</th> <th>9.0%</th> <th>10.2%</th> <th>11.3%</th> <th>10.5%</th>		Share	6.9%	9.0%	10.2%	11.3%	10.5%
Share 13.1% 13.4% 13.4% 11.7% 13.7% 300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% <th>400~499</th> <th>Units</th> <th>36,447</th> <th>38,655</th> <th>38,215</th> <th>34,349</th> <th>41,847</th>	400~499	Units	36,447	38,655	38,215	34,349	41,847
300~399 Units 55,277 60,421 67,346 78,918 80,274 YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units		YOY	162.6%	106.1%	98.9%	89.9%	121.8%
YOY 94.3% 109.3% 111.5% 117.2% 101.7% Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043		Share	13.1%	13.4%	13.4%	11.7%	13.7%
Share 19.8% 20.9% 23.7% 26.8% 26.3% 200~299 Units 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043	300~399	Units	55,277	60,421	67,346	78,918	80,274
200~299 Units YOY 106,310 102,621 89,319 66,613 58,424 YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043		YOY	94.3%	109.3%	111.5%	117.2%	101.7%
YOY 120.1% 96.5% 87.0% 74.6% 87.7% Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043		Share	19.8%	20.9%	23.7%	26.8%	26.3%
Share 38.1% 35.5% 31.4% 22.7% 19.2% ~199 Units 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043	200~299	Units	106,310	102,621	89,319	66,613	58,424
~199 Units YOY 17,274 14,865 12,628 9,640 7,986 YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043		YOY	120.1%	96.5%	87.0%	74.6%	87.7%
YOY 182.9% 86.1% 85.0% 76.3% 82.8% Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043		Share	38.1%	35.5%	31.4%	22.7%	19.2%
Share 6.2% 5.1% 4.4% 3.3% 2.6% Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043	~199	Units	17,274	14,865	12,628	9,640	7,986
Unknown Units 6,928 5,949 6,443 13,872 12,187 YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043		YOY	182.9%	86.1%	85.0%	76.3%	82.8%
YOY 89.8% 85.9% 108.3% 215.3% 87.9% Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043		Share	6.2%	5.1%	4.4%	3.3%	2.6%
Share 2.5% 2.1% 2.3% 4.7% 4.0% Total Units 278,846 288,830 284,471 294,060 305,043	Unknown	Units	6,928	5,949	6,443	13,872	12,187
Total Units 278,846 288,830 284,471 294,060 305,043		YOY	89.8%	85.9%	108.3%	215.3%	87.9%
		Share	2.5%	2.1%	2.3%	4.7%	4.0%
YOY 116.4% 103.6% 98.5% 103.4% 103.7%	Total	Units	278,846	288,830	284,471	294,060	305,043
		YOY	116.4%	103.6%	98.5%	103.4%	103.7%



20,000

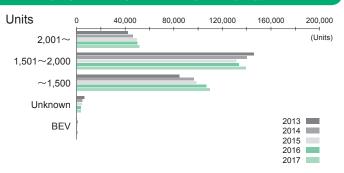


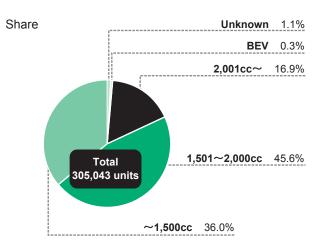
外国メーカー乗用車排気量別新規登録台数の推移とシェア Trends and Share of Newly Registered Foreign-brand Passenger Cars by Engine Displacement

Units

4,501~

					エンジン排	‡気量:cc
Engine (cc)		2013	2014	2015	2016	2017
2,001~	Units	42,073	46,448	49,434	50,199	51,578
	YOY	98.7%	110.4%	106.4%	101.5%	102.7%
	Share	15.1%	16.1%	17.4%	17.1%	16.9%
1,501~2,000	Units	145,717	140,278	131,642	133,453	139,166
	YOY	121.6%	96.3%	93.8%	101.4%	104.3%
	Share	52.3%	48.6%	46.3%	45.4%	45.6%
~1,500	Units	84,499	96,478	98,442	106,595	109,859
	YOY	121.5%	114.2%	102.0%	108.3%	103.1%
	Share	30.3%	33.4%	34.6%	36.2%	36.0%
Unknown	Units	6,395	4,734	4,180	3,460	3,464
	YOY	85.2%	74.0%	88.3%	82.8%	100.1%
	Share	2.3%	1.6%	1.5%	1.2%	1.1%
BEV	Units	162	892	773	353	976
	YOY	1157.1%	550.6%	86.7%	45.7%	276.5%
	Share	0.1%	0.3%	0.3%	0.1%	0.3%
Total	Units	278,846	288,830	284,471	294,060	305,043
	YOY	116.4%	103.6%	98.5%	103.4%	103.7%





50,000

100,000

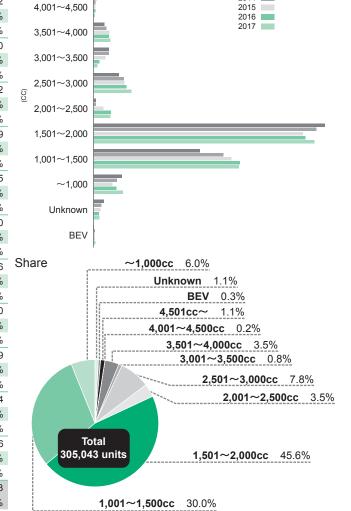
2013 2014 2015

125,000

150,000 (Units)

25.000

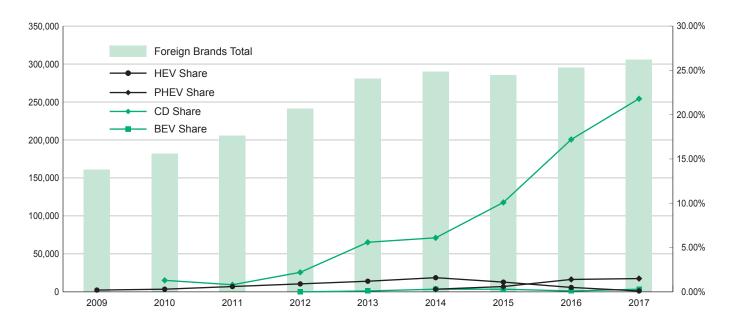
			=	エンジン排	気量:cc	
Engine (cc)		2013	2014	2015	2016	2017
4,501~	Units	7,012	7,282	5,450	4,200	3,482
	YOY	113.3%	103.9%	74.8%	77.1%	82.9%
	Share	2.5%	2.5%	1.9%	1.4%	1.1%
4,001~4,500	Units	1,623	1,259	991	1,170	740
	YOY	85.2%	77.6%	78.7%	118.1%	63.2%
	Share	0.6%	0.4%	0.3%	0.4%	0.2%
3,501~4,000	Units	6,718	8,000	9,815	9,721	10,622
	YOY	115.9%	119.1%	122.7%	99.0%	109.3%
	Share	2.4%	2.8%	3.5%	3.3%	3.5%
3,001~3,500	Units	9,627	9,673	7,517	3,651	2,469
	YOY	93.4%	100.5%	77.7%	48.6%	67.6%
	Share	3.5%	3.3%	2.6%	1.2%	0.8%
2,501~3,000	Units	15,779	18,945	19,497	20,682	23,655
	YOY	97.6%	120.1%	102.9%	106.1%	114.4%
	Share	5.7%	6.6%	6.9%	7.0%	7.8%
2,001~2,500	Units	1,314	1,289	6,164	10,775	10,610
	YOY	57.7%	98.1%	478.2%	174.8%	98.5%
	Share	0.5%	0.4%	2.2%	3.7%	3.5%
1,501~2,000	Units	145,717	140,278	131,642	133,453	139,166
	YOY	121.6%	96.3%	93.8%	101.4%	104.3%
	Share	52.3%	48.6%	46.3%	45.4%	45.6%
1,001~1,500	Units	66,842	81,856	86,626	92,238	91,470
	YOY	109.5%	122.5%	105.8%	106.5%	99.2%
	Share	24.0%	28.3%	30.5%	31.4%	30.0%
~1,000	Units	17,657	14,622	11,816	14,357	18,389
	YOY	207.9%	82.8%	80.8%	121.5%	128.1%
	Share	6.3%	5.1%	4.2%	4.9%	6.0%
Unknown	Units	6,395	4,734	4,180	3,460	3,464
	YOY	85.2%	74.0%	88.3%	82.8%	100.1%
	Share	2.3%	1.6%	1.5%	1.2%	1.1%
BEV	Units	162	892	773	353	976
	YOY	1157.1%	550.6%	86.7%	45.7%	276.5%
	Share	0.1%	0.3%	0.3%	0.1%	0.3%
Total	Units	278,846	288,830	284,471	294,060	305,043
	YOY	116.4%	103.6%	98.5%	103.4%	103.7%



-外国メーカー次世代車新規登録台数の推移(乗用・貨物・バス合計) Trends in Newly Registered Foreign-brand Next Generation Vehicles (Passenger Cars/Trucks/Buses Total)

		2009	2010	2011	2012	2013	2014	2015	2016	2017
HEV	Units	280	587	1,285	2,060	3,449	4,579	3,243	1,485	406
	YOY		209.6%	218.9%	160.3%	167.4%	132.8%	70.8%	45.8%	27.3%
	Share	0.2%	0.3%	0.6%	0.9%	1.2%	1.6%	1.1%	0.5%	0.1%
PHEV	Units						826	1,775	4,025	4,497
	YOY							214.9%	226.8%	111.7%
	Share						0.3%	0.6%	1.4%	1.5%
CD	Units		2,424	1,741	5,350	15,594	17,785	28,834	50,722	66,630
	YOY			71.8%	307.3%	291.5%	114.1%	162.1%	175.9%	131.4%
	Share		1.3%	0.8%	2.2%	5.6%	6.1%	10.1%	17.2%	21.8%
BEV	Units				14	162	892	773	353	976
	YOY					1157.1%	550.6%	86.7%	45.7%	276.5%
	Share				0.0%	0.1%	0.3%	0.3%	0.1%	0.3%
NGV Total	Units	280	3,011	3,026	7,424	19,205	24,082	34,625	56,585	72,509
	YOY		1075.4%	100.5%	245.3%	258.7%	125.4%	143.8%	163.4%	128.1%
	Share	0.2%	1.7%	1.5%	3.1%	6.8%	8.3%	12.1%	19.2%	23.7%
Foreign Brands	Units	160,904	182,082	205,857	241,563	280,540	290,196	285,496	295,114	306,088
	YOY	83.0%	113.2%	113.1%	117.3%	116.1%	103.4%	98.4%	103.4%	103.7%

型式不明車を除く Excluding vehicles of unknown type.



外国メーカー乗用車モデル別新規登録台数トップ10 の推移 Trends in Top 10 Selling Newly Registered Foreign-brand Passenger Cars

	2013		2014		2015		2016		2017	
	Model	Units	Model	Units	Model	Units	Model	Units	Model	Units
1	VW Golf	23,858	VW Golf	31,410	VW Golf	25,635	BMW MINI	24,548	BMW MINI	25,427
2	BMW 3 Series	18,739	BMW MINI	17,596	BMW MINI	21,083	VW Golf	22,802	VW Golf	22,839
3	BMW MINI	16,982	MB C-Class	15,867	MB C-Class	21,031	MB C-Class	17,760	MB C-Class	16,560
4	MB A-Class	12,440	BMW 3 Series	15,835	VW Polo	12,271	BMW 3 Series	11,947	MB E-Class	13,262
5	VW up!	12,322	VW Polo	13,766	BMW 3 Series	12,050	VW Polo	10,903	BMW 3 Series	11,316
6	MB C-Class	12,238	Audi A3 Series	10,400	Audi A3 Series	10,604	BMW 2 Series	9,864	VW Polo	9,414
7	VW Polo	11,698	MB A-Class	9,461	BMW 2 Series	8,182	MB CLA	8,557	BMW 2 Series	8,594
8	VW The Beetle	10,004	MB E-Class	8,938	BMW 1 Series	8,080	Audi A3 Series	8,063	BMW 1 Series	8,123
9	MB E-Class	9,423	VW up!	7,884	MB CLA	8,054	MB E-Class	7,900	BMW X1	7,618
10	Volvo 40 Series	9,246	BMW 1 Series	7,723	Volvo 40 Series	7,026	BMW 1 Series	7,724	BMW 5 Series	7,543

	2009		2010		2011		2012	
	Model	Units	Model	Units	Model	Units	Model	Units
1	VW Golf	21,413	VW Golf	26,075	VW Golf	26,125	VW Golf	22,252
2	BMW 3 Series	14,042	VW Polo	14,507	VW Polo	15,171	BMW MINI	16,212
3	BMW MINI	11,002	BMW 3 Series	11,664	BMW MINI	14,350	MB C-Class	15,479
4	MB C-Class	9,384	BMW MINI	11,338	MB C-Class	11,710	VW Polo	14,442
5	MB E-Class	7,428	MB E-Class	10,850	BMW 5 Series	9,257	BMW 3 Series	11,107
6	VW Polo	7,253	MB C-Class	9,206	BMW 3 Series	8,912	BMW 1 Series	10,436
7	Audi A4 Series	6,587	BMW 5 Series	6,049	MB E-Class	8,411	Volvo 60 Series	8,065
8	BMW 1 Series	5,350	BMW 1 Series	5,856	Volvo 60 Series	6,032	MB E-Class	7,898
9	Audi A3 Series	4,338	Audi A4 Series	5,660	BMW X1	5,874	BMW 5 Series	7,265
10	MB B-Class	3,435	Audi A3 Series	4,506	BMW 1 Series	5,279	MB B-Class	6,671

国産乗用車モデル別新規登録台数トップ10の推移 Trends in Top 10 Selling Newly Registered Domestic-brand (Registered Vehicles) Passenger Cars

	2013		2014		2015		2016		2017	
	Model	Units	Model	Units	Model	Units	Model	Units	Model	Units
1	Toyota AQUA	262,367	Toyota AQUA	233,209	Toyota AQUA	215,525	Toyota PRIUS	248,258	Toyota PRIUS	160,912
2	Toyota PRIUS	253,711	Honda Fit	202,838	Toyota PRIUS	127,403	Toyota AQUA	168,208	Nissan NOTE	138,905
3	Honda Fit	181,414	Toyota PRIUS	183,614	Honda Fit	119,846	Toyota Sienta	125,832	Toyota AQUA	131,615
4	Nissan NOTE	147,634	Toyota Corolla	114,331	Toyota Corolla	109,027	Honda Fit	105,662	Toyota C-HR	117,299
5	Toyota Corolla	101,664	Toyota Voxy	109,174	Nissan NOTE	97,995	Nissan NOTE	102,402	Honda FREED	104,405
6	Nissan SERENA	96,407	Nissan NOTE	106,765	Toyota Voxy	92,546	Toyota Voxy	91,868	Honda Fit	97,939
7	Toyota Vitz	85,903	Honda VEZEL	96,029	Toyota Vitz	77,612	Toyota Corolla	84,770	Toyota Sienta	96,847
8	Toyota CROWN	82,701	Toyota Vitz	89,496	Mazda Demio	72,771	Honda VEZEL	73,889	Toyota Vitz	90,248
9	Honda FREED	68,371	Nissan SERENA	76,909	Honda VEZEL	71,021	Nissan SERENA	73,502	Toyota Voxy	88,755
10	Honda STEP WGN	62,206	Toyota Noah	69,605	Toyota Sienta	63,904	Toyota Vitz	71,909	Nissan SERENA	84,433

	2009		2010		2011		2012	
	Model	Units	Model	Units	Model	Units	Model	Units
1	Toyota PRIUS	208,876	Toyota PRIUS	315,669	Toyota PRIUS	252,528	Toyota PRIUS	317,675
2	Honda Fit	157,324	Honda Fit	185,439	Honda Fit	207,882	Toyota AQUA	266,567
3	Toyota Vitz	117,655	Toyota Vitz	122,248	Toyota Vitz	128,725	Honda Fit	209,276
4	Toyota Passo	98,883	Toyota Corolla	111,265	Nissan SERENA	84,359	Honda FREED	106,316
5	Honda Insight	93,283	Honda FREED	95,123	Toyota Corolla	70,758	Toyota Vitz	105,611
6	Toyota Corolla	90,178	Toyota Passo	89,373	Honda FREED	67,736	Nissan SERENA	96,020
7	Honda FREED	79,525	Honda STEP WGN	80,934	Mazda Demio	61,736	Nissan NOTE	85,330
8	Nissan SERENA	78,836	Nissan SERENA	75,040	Toyota Ractis	59,207	Toyota Corolla	80,459
9	Toyota Voxy	71,426	Toyota Voxy	72,163	Toyota Passo	53,974	Honda STEP WGN	63,707
10	Nissan NOTE	65.745	Nissan NOTE	66.347	Nissan March	50.274	Toyota Vellfire	58.513

出典:日本自動車販売協会連合会 Source : JAPAN AUTOMOBILE DEALERS ASSOCIATION

軽乗用車モデル別新規届出台数トップ10の推移 Trends in Top 10 Selling Newly Notified Domestic-brand (Kei Vehicles) Passenger Cars

	2013		2014		2015		2016		2017	
	Model	Units								
1	Honda N-BOX	234,994	Daihatsu TANTO	234,456	Honda N-BOX	184,920	Honda N-BOX	186,367	Honda N-BOX	218,478
2	Daihatsu MOVE	205,333	Honda N-BOX	179,930	Daihatsu TANTO	157,756	Daihatsu TANTO	155,998	Daihatsu MOVE	141,373
3	Suzuki WAGON R	186,090	Suzuki WAGON R	175,369	Nissan DAYZ	150,696	Nissan DAYZ	105,731	Daihatsu TANTO	141,312
4	Daihatsu Mira	157,276	Nissan DAYZ	169,244	Daihatsu MOVE	120,835	Daihatsu MOVE	102,410	Nissan DAYZ	137,514
5	Daihatsu TanTo	144,629	Honda N-WGN	146,717	Suzuki ALTO	109,355	Suzuki ALTO	99,715	Suzuki WAGON R	114,711
6	Suzuki ALTO	111,361	Daihatsu Mira	142,506	Suzuki WAGON R	108,107	Honda N-WGN	86,710	Suzuki Spacia	104,763
7	Honda N-ONE	107,583	Daihatsu MOVE	138,048	Honda N-WGN	96,038	Suzuki HUSTLER	85,762	Daihatsu Mira	95,772
8	Suzuki Spacia	107,193	Suzuki Spacia	121,086	Suzuki HUSTLER	95,557	Suzuki Spacia	81,277	Suzuki ALTO	88,394
9	Nissan DAYZ	78,855	Suzuki ALTO	110,568	Daihatsu Mira	92,988	Suzuki WAGON R	81,134	Honda N-WGN	75,591
10	Nissan MOCO	55.037	Suzuki HUSTLER	104.233	Suzuki Spacia	79.375	Daihatsu Mira	72.924	Suzuki HUSTLER	72.600

	2009		2010		2011		2012		
	Model	Units	Model Units		Model Units		Model	Units	
1	Suzuki WAGON R	201,528	Suzuki WAGON R	195,105	Suzuki WAGON R	160,439	Daihatsu Mira	218,295	
2	Daihatsu MOVE	182,325	Daihatsu TANTO	191,391	Daihatsu MOVE	145,201	Honda N-BOX	211,155	
3	Daihatsu TANTO	145,432	Daihatsu MOVE	131,859	Daihatsu TANTO	129,118	Suzuki WAGON R	195,701	
4	Suzuki ALTO	87,386	Suzuki ALTO	106,709	Daihatsu Mira	120,014	Daihatsu TANTO	170,609	
5	Daihatsu Mira	83,952	Daihatsu Mira	97,616	Suzuki ALTO	83,100	Daihatsu MOVE	146,016	
6	Honda Life	75,745	Suzuki Palette	80,435	Honda Life	67,574	Suzuki ALTO	112,002	
7	Suzuki Palette	62,130	Honda Life	63,344	Nissan MOCO	61,766	Nissan MOCO	66,460	
8	Nissan MOCO	58,469	Nissan MOCO	55,262	Suzuki Palette	54,825	Suzuki Palette	60,136	
9	Honda Zest	43,660	Nissan ROOX	51,391	Nissan ROOX	49,548	Nissan ROOX	48,810	
10	Daihatsu Esse	34,148	Honda Zest	38,376	Mitsubishi eK	31,890	Honda Life	43,935	

外国メーカー乗用車都道府県別新規登録台数の推移 Trends in Newly Registered Foreign-brand Passenger Cars by Prefecture

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Hokkaido	4,286	3,718	4,223	4,996	5,941	7,396	7,178	7,086	7,220	7,394
Aomori	536	551	565	597	749	869	814	766	794	907
Iwate	620	513	612	698	903	1,060	1,061	1,070	1,067	1,270
Miyagi	2,224	1,741	2,311	2,915	3,483	4,059	4,063	3,811	3,939	4,318
Akita	648	550	550	581	749	910	959	932	1,000	1,055
Yamagata	955	807	932	1,049	1,135	1,445	1,445	1,469	1,452	1,595
Fukushima	1,647	1,400	1,609	1,675	2,235	2,636	2,810	2,548	2,792	2,781
Ibaraki	3,936	3,094	3,416	3,925	5,110	5,484	7,004	7,640	9,247	9,177
Tochigi	2,950	2,306	2,642	2,979	3,602	3,967	4,030	3,914	3,891	4,192
Gunma	2,954	2,409	2,958	3,245	3,970	4,739	5,041	4,715	4,717	4,925
Saitama	9,234	8,061	8,982	9,959	11,767	13,969	14,519	14,516	14,852	14,767
Chiba	8,820	7,994	8,863	9,665	11,023	12,192	12,602	12,652	12,877	14,777
Tokyo	35,879	29,746	33,163	36,558	42,307	48,020	50,170	50,100	50,998	53,265
Kanagawa	20,485	16,333	18,245	20,798	24,287	27,875	27,841	27,284	27,434	28,643
Yamanashi	1,275	1,108	1,201	1,442	1,675	1,932	2,003	2,011	2,115	2,023
Niigata	2,229	1,789	2,061	2,435	2,699	3,309	3,408	3,283	3,443	3,685
Toyama	1,157	928	1,225	1,320	1,514	1,898	1,919	1,880	1,844	1,959
Ishikawa	1,337	1,123	1,312	1,558	1,727	2,165	2,200	2,351	2,435	2,547
Nagano	2,586	2,066	2,473	2,908	3,297	4,015	3,777	4,008	4,202	4,441
Fukui	1,220	984	1,127	1,305	1,503	1,794	1,933	1,799	1,894	2,017
Gifu	3,035	2,639	3,112	3,462	4,085	4,760	4,534	4,608	4,801	4,862
Shizuoka	6,640	5,125	6,069	6,902	8,124	9,739	9,400	9,116	10,061	10,506
Aichi	18,284	14,376	15,669	18,419	21,842	24,794	26,775	25,408	26,707	26,164
Mie	2,908	2,264	2,715	2,914	3,573	4,283	4,183	4,412	4,416	4,359
Shiga	1,806	1,517	1,678	1,935	2,255	2,756	2,943	2,851	2,929	3,002
Kyoto	4,066	3,186	3,623	4,107	4,899	5,654	6,073	5,967	5,749	6,480
Osaka	13,841	11,092	12,685	14,293	16,993	19,185	19,805	19,576	20,426	21,393
Nara	2,119	1,740	1,967	2,339	2,614	3,074	3,171	3,048	3,082	3,235
Wakayama	1,014	916	1,106	1,249	1,453	1,772	1,836	2,020	2,079	1,951
Hyogo	9,851	8,277	9,385	10,383	12,017	14,448	15,111	14,862	15,115	15,386
Tottori	434	365	408	473	522	644	609	595	678	696
Shimane	341	266	369	443	475	683	680	622	636	693
Okayama	2,290	1,857	2,361	2,748	3,084	3,681	3,927	3,610	3,832	4,030
Hiroshima	3,391	2,839	3,342	3,932	4,507	5,479	6,081	5,560	5,878	5,806
Yamaguchi	1,391	1,265	1,506	1,724	2,106	2,517	2,583	2,523	2,559	2,679
Tokushima	811	714	851	1,015	1,135	1,405	1,318	1,411	1,320	1,414
Kagawa	1,236	1,062	1,245	1,334	1,751	2,062	2,145	1,978	1,834	1,924
Ehime	1,354	1,145	1,310	1,433	1,747	2,009	2,057	1,970	2,037	2,052
Kochi	469	426	488	539	635	817	842	783	792	817
Fukuoka	6,008	5,198	5,903	6,859	8,136	9,709	10,214	9,952	10,612	10,867
Saga	491	400	516	552	698	818	820	830	899	914
Nagasaki	840	703	872	1,009	1,144	1,378	1,489	1,427	1,488	1,661
Kumamoto	1,364	1,114	1,402	1,570	1,894	2,403	2,489	2,469	2,652	2,774
Oita	1,037	819	1,033	1,170	1,353	1,674	1,697	1,776	1,887	2,017
Miyazaki	725	571	733	822	936	1,130	1,101	1,022	1,104	1,167
Kagoshima	1,112	910	1,135	1,182	1,443	1,709	1,634	1,709	1,705	1,830
Okinawa	481	1,136	302	384	449	529	536	531	569	626
Total	192,317	159,143	180,255	203,800	239,546	278,846	288,830	284,471	294,060	305,043

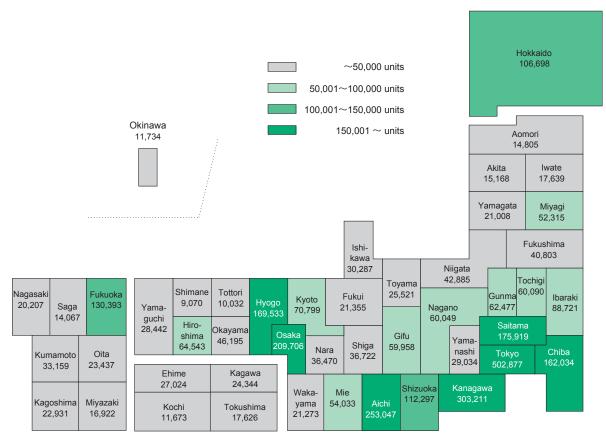
輸入乗用車保有台数(2017 年 3 月末現在) Number of Imported Passenger Cars in Use as of the End of March 2017

Brand	2016	2017	YOY
ABARTH		4,305	
Alfa Romeo	52,225	50,532	96.8%
Aston Martin	2,094	2,294	109.6%
Audi	250,127	267,786	107.1%
Autobianchi	708	706	99.7%
Bentley	4,063	4,387	108.0%
BMW	729,192	764,453	104.8%
BMW Alpina	3,639	3,811	104.7%
Buick	1,867	1,802	96.5%
Cadillac	15,343	15,190	99.0%
Chevrolet	28,304	26,942	95.2%
Chrysler	76,058	71,945	94.6%
Citroen	32,524	34,394	105.7%
DAEWOO	124	104	83.9%
Ferrari	12,001	12,611	105.1%
Fiat	57,857	62,601	108.2%
Ford	57,577	54,696	95.0%
GMC	959	915	95.4%
GMDAT	118	92	78.0%
Honda	60,077	53,139	88.5%
Hummer	3,057	2,973	97.3%
Hyundai	3,512	2,828	80.5%
Isuzu	2,157	1,729	80.2%
Jaguar	39,939	40,237	100.7%
JEEP		18,832	
Kia	31	27	87.1%
Lamborghini	2,634	3,057	116.1%
Lancia	3,923	3,777	96.3%
Land Rover	21,930	24,016	109.5%

Brand	2016	2017	YOY
Lotus	8,563	8,709	101.7%
Mclaren		514	
Maserati	8,191	9,464	115.5%
Maybach	166	166	100.0%
Mercedes-Benz	652,069	675,599	103.6%
MG	2,337	2,339	100.1%
Mini	8,373	8,154	97.4%
Mitsubishi	36,469	39,910	109.4%
Morgan	802	817	101.9%
Nissan	206,501	216,753	105.0%
Opel	16,218	13,995	86.3%
Peugeot	92,749	91,657	98.8%
Pontiac	2,429	2,401	98.8%
Porsche	75,402	81,182	107.7%
PROTON		8	
Renault	42,123	46,378	110.1%
Rolls Royce	2,120	2,314	109.2%
Rover	42,693	40,755	95.5%
RUF		8	
Saab	6,092	5,335	87.6%
Saturn	409	362	88.5%
smart	15,053	18,672	124.0%
Ssangyong	54	47	87.0%
Subaru	3,350	2,587	77.2%
Suzuki	15,429	19,767	128.1%
Toyota	59,472	53,397	89.8%
Volvo	184,991	186,862	101.0%
VW	685,825	683,312	99.6%
Others	21,970	14,170	64.5%
Total	3,651,890	3,755,815	102.8%

BMW MINI は BMW に含む 出典:自動車検査登録情報協会 Note: BMW MINI is included in BMW. Source: Automobile Inspection & Registration Information Association

外国メーカー乗用車都道府県別保有台数(2017 年 3 月末現在) Number of Foreign-brand Passenger Cars in Use by Prefecture as of the end of March 2017



出典:自動車検査登録情報協会

Source: Automobile Inspection & Registration Information Association

主要国の乗用車販売台数に占める輸入車のシェア Share in Sales of Imported Passenger Cars by Major Countries

	2015	5	2016	6	2017	7		2015	2015		3	2017	7
	Units	Share	Units	Share	Units	Share		Units	Share	Units	Share	Units	Share
U. S. A.							France						
Total	7,516,826	100.0%	6,872,729	100.0%	6,079,584	100.0%	Total	1,917,226	100.0%	2,015,177	100.0%	2,110,748	100.0%
Domestic Cars	5,595,123	74.4%	5,174,594	75.3%	4,641,207	76.3%	Domestic Cars						
Imported Cars	1,921,703	25.6%	1,698,135	24.7%	1,438,377	23.7%	Imported Cars						
Japanese Brand Cars	3,291,453	43.8%	3,067,475	44.6%	2,772,285	45.6%	Japanese Brand Cars	190,479	9.9%	198,927	9.9%	215,940	10.2%
U.K.							Italy						
Total	2,633,503	100.0%	2,692,786	100.0%	2,540,617	100.0%	Total	1,575,524	100.0%	1,825,892	100.0%	1,970,497	100.0%
Domestic Cars							Domestic Cars	448,215	28.4%	531,358	29.1%	561,336	28.5%
Imported Cars							Imported Cars	1,127,309	71.6%	1,294,534	70.9%	1,409,161	71.5%
Japanese Brand Cars	426,616	16.2%	431,808	16.0%	421,433	16.6%	Japanese Brand Cars	165,055	10.5%	182,219	10.0%	210,177	10.7%
F. R. G.							Japan						
Total	3,206,042	100.0%	3,351,607	100.0%	3,441,262	100.0%	Total	2,704,485	100.0%	2,801,491	100.0%	2,943,010	100.0%
Domestic Cars	2,054,553	64.1%	2,117,956	63.2%	2,113,548	61.4%	Domestic Cars	2,391,404	88.4%	2,473,884	88.3%	2,609,559	88.7%
Imported Cars	1,151,489	35.9%	1,233,651	36.8%	1,327,714	38.6%	Imported Cars	313,081	11.6%	327,607	11.7%	333,451	11.3%
Japanese Brand Cars	289,876	9.0%	313,369	9.3%	329,956	9.6%							

出典:主要国の自動車工業会

"Japanese Brand Cars":海外生産の日本メーカー車

Source: Automobile Manufacturers Associations of major countries
Note: "Japanese Brand Cars" are Japanese manufacturers' brand-name cars,
including cars produced overseas.

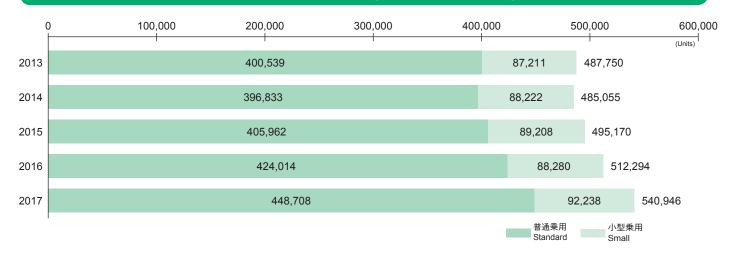
原産国別乗用車輸入実績(台数・金額) Units and Total Value of Imported Passenger Cars by Country of Origin

金額:百万円 (Unit: million yen)

	2013		2014		2015		2016		2017	
	Units	Total Value								
USA	20,185	74,199	21,410	87,696	18,775	85,068	18,155	86,035	16,423	86,979
EU Total	239,997	815,555	245,348	876,916	246,473	876,494	251,323	922,952	269,194	1,042,253
UK	17,356	66,601	17,108	71,048	21,898	85,568	28,746	112,146	31,993	130,158
FRG	146,513	564,123	149,069	596,521	136,351	528,913	129,462	525,840	145,442	618,780
France	13,350	22,629	10,679	18,606	8,975	16,065	12,480	21,819	12,627	24,776
Italy	6,046	34,480	6,367	40,145	7,414	56,034	10,784	61,897	11,299	79,170
Sweden	6,003	19,942	3,095	10,358	2,891	10,425	5,086	20,692	5,828	26,598
EU	50,729	107,780	59,030	140,238	68,944	179,489	64,765	180,558	62,005	162,771
Others	83,547	143,883	70,006	134,687	55,047	124,204	61,729	112,921	51,334	115,180
Total	343,729	1,033,637	336,764	1,976,215	320,295	1,085,766	331,207	1,121,907	336,951	1,244,412

出典:財務省 Source: Ministry of Finance

輸入中古乗用車登録台数の推移(新規・移転・変更) Trends in Registered Used Imported Passenger Cars (Initial, Transfer, and Alteration)



車種別(登録ナンバー別)輸入車中古車登録台数の推移 Trends in Registered Used Imported Vehicles by Type

Vehicle type	Standard- Sized Trucks	Buses	Standard- Sized Passenger Cars	Small-Sized Four- Wheeled Trucks	Small-Sized Passenger Cars	Small-Sized Three- Wheeled Trucks	Special Use Vehicles	Heavy Special Vehicles	Total
Year	普通 貨物車 (1)	バス (2)	普通 乗用車 (3)	小型四輪 貨物車 (4)	小型 乗用車 (5,7)	小型三輪 貨物車 (6)	特種 用途車 (8)	大型 特殊車 (0,9)	計
2014	18,407	99	752,524	8,428	169,117		7,963	208	956,746
Initial	3,227	8	62,381	1,147	17,522		665	16	84,966
Transfer	9,112	26	322,014	1,066	66,074		3,198	85	401,575
Alteration	244	32	12,438	360	4,626		100	18	17,818
Permanent deregistration	269	3	14,895	78	4,701		257		20,203
Temporary deregistration	4,903	25	255,353	3,822	61,177		3,156	89	328,525
Export deregistration	652	5	85,443	1,955	15,017		587		103,659
2015	18,180	100	767,270	9,789	172,906		6,997	212	975,454
Initial	3,367	11	65,001	1,212	19,408		647	10	89,656
Transfer	8,777	30	328,888	1,366	65,538		2,903	70	407,572
Alteration	228	30	12,073	423	4,262		99	20	17,135
Permanent deregistration	193		11,721	63	3,209		180	1	15,367
Temporary deregistration	4,931	26	254,679	4,417	63,064		2,657	111	329,885
Export deregistration	684	3	94,908	2,308	17,425		511		115,839
2016	17,066	138	763,310	12,111	168,661		5,800	224	967,310
Initial	3,377	2	70,025	1,845	21,748		554	9	97,560
Transfer	8,124	35	341,821	1,710	62,662		2,457	62	416,871
Alteration	229	66	12,168	451	3,870		92	28	16,904
Permanent deregistration	163	3	10,484	61	2,873		131		13,715
Temporary deregistration	4,559	31	244,883	5,564	60,959		2,164	125	318,285
Export deregistration	614	1	83,929	2,480	16,549		402		103,975
2017	16,788	126	796,791	14,011	174,999		5,359	200	1,008,274
Initial	3,219	10	74,746	2,150	22,126		583	8	102,842
Transfer	7,838	22	361,239	2,101	65,367		2,286	61	438,914
Alteration	248	49	12,723	428	4,745		77	12	18,282
Permanent deregistration	142	3	10,968	92	3,000		168		14,373
Temporary deregistration	4,696	40	255,453	6,149	63,832		1,882	119	332,171
Export deregistration	645	2	81,662	3,091	15,929		363		101,692

Initial: 新規 ,Transfer: 移転 , Alteration: 变更 ,Permanent deregistration: 永久抹消 ,Temporary deregistration: 一時条抹消 ,Export deregistration: 輸出抹消

新規:一時抹消登録した自動車を新規に再登録したもの

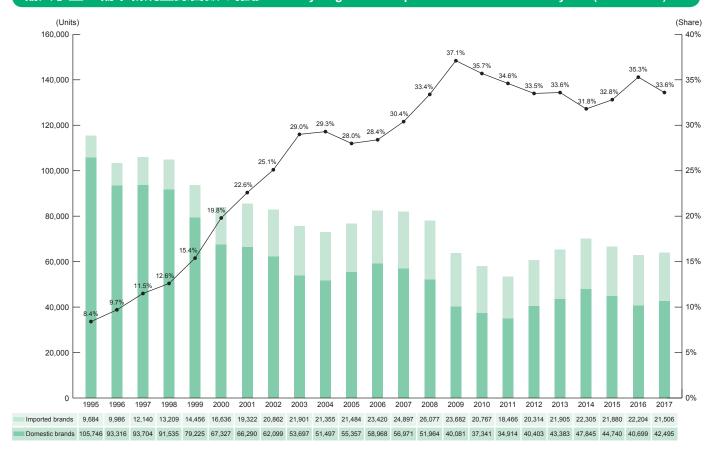
移転:所有者に変更のあったもの 変更:使用者に変更のあったもの 永久抹消:解体を目的とした抹消登録 一時抹消:一時的に使用を中止したもの 輸出抹消:輸出を目的とした抹消登録 Initial: Initial re-registration of vehicles that have been deregistered temporarily

Transfer: Change in vehicle owner Alteration: Change in vehicle user

Permanent deregistration: Deregistration for dismantling Temporary deregistration: Temporary suspension of vehicle use

Export deregistration: Deregistration for export

輸入小型二輪車新規登録台数の推移 Newly Registered Imported Small-Sized Motorcycles (Over 250cc)



排気量別、小型二輪車(251cc 以上)の輸入実績(台数・金額) Units and Total Value of Imported Small-Sized Motorcycles (Over 250cc) by Engine Displacement

Year	251~500cc		501~	800cc	Over8	301cc	Total		
fear	Units	Total Value	Units	Total Value	Units	Total Value	Units	Total Value	
2013	3,871	1,684,301	4,901	3,750,254	20,681	24,436,199	29,453	29,870,754	
2014	3,386	1,339,066	4,575	3,650,151	21,320	26,472,205	29,281	31,461,422	
2015	5,010	1,887,305	4,628	3,192,598	20,011	25,672,545	29,649	30,752,448	
2016	5,063	1,944,942	3,618	2,522,860	19,707	23,347,482	28,388	27,815,284	
2017	5,817	2,307,674	4,750	3,123,245	19,234	23,661,317	29,801	29,092,236	

原産国別、小型二輪車(251cc 以上)の輸入実績(台数・金額) Units and Total Value of Imported Small-Sized Motorcycles (Over 250cc) by Country of Origin

Source: Ministry of Finance 金額:千円 (Total Value: thousand yen)

	20	13	20	14	20	15	20	16	20	17
	Units	Total Value								
Austria	952	654,666	1,158	915,547	775	694,959	805	679,216	1,138	1,029,919
Belgium							1	1,525		
Germany	3,888	4,923,366	4,203	6,180,381	5,249	7,198,651	4,622	5,120,375	4,926	6,562,093
France	12	9,596	30	26,965	25	30,545	38	31,886	58	55,240
Italy	4,386	4,786,229	4,067	4,764,356	3,104	4,273,070	2,467	3,142,378	1,630	2,099,550
Netherlands	115	115,887	16	13,246	4	5,667	31	40,423	17	18,152
U.K.	394	493,509	638	731,469	293	366,039	330	402,370	194	203,560
Spain	130	84,531	88	55,782	96	67,380	196	121,316	226	154,458
Russia	19	17,057	13	12,992	22	22,489	21	22,060	47	57,408
U.S.A.	14,067	15,858,818	13,684	15,696,049	10,852	13,302,917	11,698	13,727,511	11,032	13,212,578
Republic of Korea					4	1,811	7	1,462		
Australia	5	4,175	1	4,658	9	13,526			9	10,165
Brazil	15	13,423	27	29,572	25	29,684	20	27,127	13	20,025
China	1	479	15	2,710	21	17,042	3	12,557	13	10,791
Thailand	4,893	2,665,589	4,008	2,180,643	4,475	2,693,918	4,851	3,139,652	5,815	3,601,518
Taiwan	36	23,976	30	16,219	90	39,629	58	28,434	177	72,427
India	450	149,728	755	241,416	1,955	714,420	1,105	452,559	1,833	676,108
Others	90	69,725	548	589,417	2,650	1,280,701	2,135	864,433	2,673	1,308,244
Total	29,453	29,870,754	29,281	31,461,422	29,649	30,752,448	28,388	27,815,284	29,801	29,092,236

出典:財務省 Source: Ministry of Finance 金額:千円 (Total Value: thousand yen)

出典:財務省

2018年6月1日現在 As of June 1, 2018

【四輪車 Four-wheelers】	2018 年 6 月 1 日現在 As of June 1, 2018
会社名 Company	取扱車 Vehicle Model
Aston Martin Japan 合同会社	アストンマーティン
Aston Martin Japan Limited	Aston Martin
アウディジャパン株式会社	アウディ、ランボルギーニ
Audi Japan KK	Audi, Lamborghini
ビー・エム・ダブリュー株式会社	BMW、 ≷ =
BMW Japan Corp.	BMW, MINI
Bugatti Japan 株式会社	ブガッティ
BUGATTI JAPAN CO., LTD.	BUGATTI
株式会社キャロッセ	プロトン
CARROSSER Co., Ltd.	PROTON
FCA ジャパン株式会社	アルファ ロメオ、フィアット、ジープ、アバルト
FCA Japan Ltd.	Alfa Romeo, Fiat, Jeep, ABARTH
フェラーリ・ジャパン株式会社	フェラーリ
Ferrari Japan KK	Ferrari
ゼネラルモーターズ・ジャパン株式会社	キャデラック、シボレー
General Motors Japan Limited	Cadillac, Chevrolet
本田技研工業株式会社	ホンダ海外生産車
Honda Motor Co., Ltd.	Honda overseas products
現代自動車ジャパン株式会社	ヒュンダイ
Hyundai Motor Japan Co., Ltd.	HYUNDAI
ジャガー・ランドローバー・ジャパン株式会社	ジャガー、ランドローバー
Jaguar Land Rover Japan Limited	Jaguar, LAND ROVER
エルシーアイ株式会社	ロータス
LCI Limited	Lotus
マセラティ ジャパン株式会社	マセラティ
Maserati Japan Ltd.	Maserati
マクラーレンオートモーティブアジア Pte Ltd	マクラーレン
McLaren Automotive Asia Pte Ltd	McLaren
メルセデス・ベンツ日本株式会社	メルセデス・ベンツ、スマート
Mercedes-Benz Japan Co., Ltd.	Mercedes-Benz, smart
ニコル・レーシング・ジャパン合同会社	BMW アルピナ
NICOLE RACING JAPAN LLC	BMW ALPINA
ピーシーアイ株式会社	サーブ
PCI Co., Ltd.	Saab
プジョー・シトロエン・ジャポン株式会社	プジョー、シトロエン、DS
Peugeot Citroën Japon Co., Ltd.	Peugeot, Citroën, DS
ポルシェ ジャパン株式会社	ポルシェ
Porsche Japan K.K.	Porsche
ルノー・ジャポン株式会社	ルノー
RENAULT JAPON CO., LTD.	Renault
ロールス・ロイス・モーター・カーズ リミテッド	ロールス・ロイス
Rolls-Royce Motor Cars Limited	Rolls-Royce
株式会社 RTC	ルーフ
RTC Corp.	RUF
スカニアジャパン株式会社	スカニア
Scania Japan Ltd.	SCANIA
テスラモーターズジャパン合同会社	テスラ
Tesla Motors Japan G.K.	Tesla
トヨタ自動車株式会社	トヨタ海外生産車
Toyota Motor Corp.	Toyota overseas products
UD トラックス株式会社	ボルボトラック
UD Trucks Corporation	Volvo Truck
フォルクスワーゲン グループ ジャパン株式会社	フォルクスワーゲン、ベントレー
Volkswagen Group Japan K.K.	Volkswagen, Bentley
ボルボ・カー・ジャパン株式会社	ボルボ
Volvo Car Japan Limited	Volvo

【二輪車 Motorcycles 】

会社名 Company	取扱車 Vehicle Model
ビー・エム・ダブリュー株式会社	ビー・エム・ダブリュー モトラッド
BMW Japan Corp.	BMW Motorrad
BRP ジャパン株式会社	カンナム スパイダー
BRP Japan Ltd.	Can-Am Spyder
ドゥカティ ジャパン株式会社	ドゥカティ(ドカティ)
Ducati Japan Ltd.	Ducati
ハーレーダビッドソン ジャパン株式会社	ハーレーダビッドソン
Harley-Davidson Japan K.K.	Harley-Davidson
KTM Japan 株式会社	KTM、ハスクバーナモーターサイクルズ
KTM Japan K.K.	KTM, Husqvarna MOTORCYCLES
キムコジャパン株式会社	キムコ
KYMCO Japan Inc.	KYMCO
ピアッジオ グループ ジャパン株式会社	アプリリア、モト・グッツィ、ピアッジオ、ベスパ
Piaggio Group Japan Corporation	Aprilia, MOTO GUZZI, PIAGGIO, Vespa
株式会社プロト	ZERO ENGINEERING
PLOT Inc.	ZERO ENGINEERING
トライアンフモーターサイクルズ ジャパン株式会社	トライアンフモーターサイクル
Triumph Motorcycles Japan K.K.	Triumph Motorcycle
株式会社ホワイトハウスオートモービル	インディアンモーターサイクル
White House Automobile Co., Ltd.	INDIAN MOTORCYCLE

日本自動車輸入組合の概要

日本自動車輸入組合は、日本で自動車の輸入が自由化された1965年(昭和40年)に、輸出入取引法に基づく非営利法人として設立されました。

当組合の活動は、輸入取引の秩序を確立し、かつ 組合員の共通の利益を増進するための事業を行い、 もって自動車の輸入貿易の健全な発展を図ることを 目的としています。

日本自動車輸入組合の沿革

1952年(昭和27年)8月1日 輸入自動車協会設立。

1957年(昭和32年)5月28日

米国自動車輸入協会・欧州自動車輸入協会・自動車部品輸入協会の3協会に分離。

1962年(昭和37年)5月28日

上記3協会を合併し自動車輸入協会となる。

1965年(昭和40年)11月1日

自動車の輸入自由化と共に日本自動車輸 入組合に改組し、現在に至る。

2010年(平成22年)7月1日 輸入二輪事業の開始。

事業

- ・自動車の輸入に関する内外事情の調査
- ・自動車の輸入に関する諸統計の作成
- ・自動車の輸入に関する情報および資料の収集なら びにこれらの組合員への提供
- ・輸入する自動車に関する共同の展示その他の宣伝
- ・輸入する自動車に関する諸官庁との連絡および協調
- ・自動車の輸入に関する苦情および紛争の解決の斡旋
- ・その他組合員の事業の健全な発展を図るための事業

事務所

₹ 105-0014

東京都港区芝 3-1-15 芝ボートビル 5F Phone 03-5765-6811 Fax 03-5765-6847

組織

本組合は、事業の執行に関し、理事会の補佐機関として関係組合員で構成する委員会を置いています。

委員会

企画委員会 次世代自動車委員会 基準・認証委員会 リサイクル委員会 アフターセールス委員会 二輪車委員会

Brief Profile of JAIA

The Japan Automobile Importers Association (JAIA) was established in 1965 when automobile import was liberalized, as a non-profit corporation under the Export and Import Transaction Act. JAIA aims to promote sound development of the automobile importing trade by maintaining orderly import transactions and carrying on activities for members' common interests.

History of JAIA

August 1, 1952	The Imported Automobile Society (IAS) was established.
May 28, 1957	IAS was split into three societies - the American
	Automobile Importers' Society, European
	Automobile Importers' Society, and Automotive
	Parts Importers' Society.
May 28, 1962	The above-mentioned three societies merged into
	the Automobile Importers' Association (AIA).
November 1,1965	With the liberalization of automobile import, the
	Association has been reorganized into its present
	form, the Japan Automobile Importers Association.
July 1, 2010	Imported motorcycle services were started.

Activities of JAIA

- · Survey conditions in Japan and overseas related to the import of foreign automobiles
- · Compile statistics on automobile import
- · Gather information on the import of foreign automobiles and provide the information to members
- · Joint sponsoring of shows / exhibitions and other promotional activities related to the import of foreign automobiles
- · Cooperate and contact with government agencies on matters related to the import of foreign automobiles
- · Consult with users for resolutions of complaints and disputes related to the import of foreign automobiles
- · Other activities to promote sound development of the business of its members

Office

Shiba Boat Bldg. 5F. 3-1-15, Shiba, Minato-ku, Tokyo 105-0014

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Organization

JAIA established the Committees composed by representatives of its members, which help the Board of Directors execute its tasks.

Committees

Planning and Steering Committee
Next-Generation Vehicles Committee
Standards and Certification Committee
Recycling Committee
After-sales Committee
Motorcycle Committee



2018年版 Imported Automobile Market of Japan

日本自動車輸入組合 http://www.jaia-jp.org

http://www.jaia-jp.org http://www.facebook.com/jaia.official

〒105-0014 東京都港区芝3-1-15 芝ボートビル5F 本冊子に関するお問い合わせ先:会員業務部 TEL:03-5765-6811

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