

April 6, 2023
Japan Automobile Importers Association

Newly Registered Imported Vehicles in FY 2022

The number of newly registered imported vehicles of foreign manufacturers for FY 2022 (April 2022 to March 2023) was 246,196, showing a decreased by 1.7% from the same period of last year (250,343).

The total number of newly registered imported vehicles for FY 2022, including vehicles produced overseas by Japanese manufacturers, was 307,674, showing a decreased by 5.4% from the same period of last year (325,396).

		FY 2022-a (Apr. 2022- Mar. 2023)	FY 2021-a (Apr. 2021- Mar. 2022)	a/b%
	Passenger Cars	244,469	249,253	98.1
	Trucks	1,654	1,058	156.3
	Buses	73	32	228.1
	Total registration of foreign manufacturers vehicles	246,196	250,343	98.3
	Passenger Cars	31,519	46,617	67.6
	Trucks	29,959	28,436	105.4
	Buses			
	Total registration of Japanese manufacturers overseas-made vehicles	61,478	75,053	81.9
	Total Passenger Cars	275,988	295,870	93.3
	Total Trucks	31,613	29,494	107.2
	Total Buses	73	32	228.1
	Grand Total	307,674	325,396	94.6

Newly Registered Imported Vehicles by Brand
(Total Passenger Cars, Trucks and Buses)

	FY 2022-a (Apr. 2022- Mar. 2023)		FY 2021-b (Apr. 2021- Mar. 2022)		a/b%
	Unit-a	Share%	Unit-b	Share%	
Mercedes-Benz	52,726	17.14	50,551	15.54	104.3
BMW	31,744	10.32	33,610	10.33	94.4
VW	31,415	10.21	35,011	10.76	89.7
Toyota	28,319	9.20	27,073	8.32	104.6
Audi	22,905	7.44	20,689	6.36	110.7
Nissan	19,199	6.24	38,344	11.78	50.1
BMW MINI	18,771	6.10	17,851	5.49	105.2
Volvo	16,502	5.36	15,955	4.90	103.4
Jeep	10,816	3.52	12,324	3.79	87.8
Peugeot	9,001	2.93	10,227	3.14	88.0
Renault	8,966	2.91	7,640	2.35	117.4
Mazda	8,059	2.62	2,898	0.89	278.1
Porsche	7,158	2.33	7,073	2.17	101.2
Land Rover	5,265	1.71	4,830	1.48	109.0
Citroen	5,214	1.69	5,572	1.71	93.6
Fiat	4,999	1.62	7,292	2.24	68.6
Mitsubishi	2,168	0.70	2,896	0.89	74.9
ABARTH	2,112	0.69	2,646	0.81	79.8
Honda	1,744	0.57	2,472	0.76	70.6
Suzuki	1,658	0.54	1,064	0.33	155.8
Alfa Romeo	1,643	0.53	2,177	0.67	75.5
Ferrari	1,434	0.47	1,299	0.40	110.4
Maserati	1,196	0.39	1,146	0.35	104.4
Jaguar	827	0.27	1,184	0.36	69.8
Chevrolet	824	0.27	879	0.27	93.7
DS	824	0.27	804	0.25	102.5
Cadillac	819	0.27	834	0.26	98.2
Hyundai	649	0.21	67	0.02	968.7
Bentley	641	0.21	589	0.18	108.8
Lamborghini	563	0.18	461	0.14	122.1
Volvo Truck	493	0.16	393	0.12	125.4
Dodge	387	0.13	578	0.18	67.0
Aston Martin	377	0.12	340	0.10	110.9
Ford	377	0.12	618	0.19	61.0
Daihatsu	331	0.11	306	0.09	108.2
Scania	328	0.11	299	0.09	109.7
BYD	283	0.09			
BMW Alpina	271	0.09	346	0.11	78.3
Rolls Royce	241	0.08	237	0.07	101.7
McLaren	144	0.05	175	0.05	82.3
Lotus	91	0.03	324	0.10	28.1
Autobianchi	73	0.02	86	0.03	84.9
Rover	48	0.02	48	0.01	100.0
GMC	39	0.01	87	0.03	44.8
Opel	33	0.01	2	0.00	1,650.0
Morgan	30	0.01	28	0.01	107.1
Chrysler	20	0.01	26	0.01	76.9
Lancia	15	0.00	13	0.00	115.4
Pontiac	15	0.00	10	0.00	150.0
MG	12	0.00	9	0.00	133.3
Buick	10	0.00	10	0.00	100.0
Unimog	5	0.00	2	0.00	250.0
Bugatti	3	0.00	3	0.00	100.0
smart	2	0.00	2	0.00	100.0
Detomaso	1	0.00			
Innocenti	1	0.00			
Mini	1	0.00	2	0.00	50.0
Hummer			2	0.00	
Maybach			1	0.00	
Saab			1	0.00	
StreetScooter			1	0.00	
Others	5,882	1.91	5,989	1.84	98.2
Total	307,674	100.00	325,396	100.00	94.6

※ Listed in decending order of FY 2022-a

Newly Registered Foreign Manufacturers Vehicles

Foreign Manufacturers (Passenger Cars)

	FY 2022-a (Apr. 2022- Mar. 2023)		FY 2021-b (Apr. 2021- Mar. 2022)		a/b%
	Unit-a	Share%	Unit-b	Share%	
Mercedes-Benz	52,703	21.56	50,518	20.27	104.3
BMW	31,744	12.98	33,610	13.48	94.4
VW	31,412	12.85	35,007	14.04	89.7
Audi	22,905	9.37	20,689	8.30	110.7
BMW MINI	18,771	7.68	17,851	7.16	105.2
Volvo	16,502	6.75	15,955	6.40	103.4
Jeep	10,215	4.18	12,300	4.93	83.0
Peugeot	9,001	3.68	10,227	4.10	88.0
Renault	8,964	3.67	7,639	3.06	117.3
Porsche	7,158	2.93	7,073	2.84	101.2
Land Rover	5,257	2.15	4,821	1.93	109.0
Citroen	5,214	2.13	5,570	2.23	93.6
Fiat	4,984	2.04	7,290	2.92	68.4
ABARTH	2,112	0.86	2,646	1.06	79.8
Alfa Romeo	1,643	0.67	2,177	0.87	75.5
Ferrari	1,434	0.59	1,299	0.52	110.4
Maserati	1,196	0.49	1,146	0.46	104.4
Jaguar	827	0.34	1,184	0.48	69.8
DS	824	0.34	804	0.32	102.5
Cadillac	816	0.33	823	0.33	99.1
Chevrolet	758	0.31	760	0.30	99.7
Hyundai	648	0.27	49	0.02	1,322.4
Bentley	641	0.26	589	0.24	108.8
Lamborghini	563	0.23	461	0.18	122.1
Dodge	378	0.15	573	0.23	66.0
Aston Martin	377	0.15	340	0.14	110.9
Ford	301	0.12	503	0.20	59.8
BMW Alpina	271	0.11	346	0.14	78.3
Rolls Royce	241	0.10	237	0.10	101.7
BYD	219	0.09			
McLaren	144	0.06	175	0.07	82.3
Lotus	91	0.04	324	0.13	28.1
Autobianchi	73	0.03	86	0.03	84.9
Rover	47	0.02	48	0.02	97.9
Opel	33	0.01	2	0.00	1,650.0
Morgan	30	0.01	28	0.01	107.1
Chrysler	20	0.01	25	0.01	80.0
Lancia	15	0.01	13	0.01	115.4
Pontiac	15	0.01	10	0.00	150.0
MG	12	0.00	9	0.00	133.3
GMC	11	0.00	38	0.02	28.9
Buick	9	0.00	9	0.00	100.0
Bugatti	3	0.00	3	0.00	100.0
smart	2	0.00	2	0.00	100.0
Detomaso	1	0.00			
Innocenti	1	0.00			
Mini	1	0.00	2	0.00	50.0
Hummer			1	0.00	
Maybach			1	0.00	
Saab			1	0.00	
Others	5,882	2.41	5,989	2.40	98.2
Total	244,469	100.00	249,253	100.00	98.1

※ Listed in decending order of FY 2022-a

Foreign Manufacturers (Trucks)

	FY 2022-a (Apr. 2022- Mar. 2023)		FY 2021-b (Apr. 2021- Mar. 2022)		a/b%
	Unit-a	Share%	Unit-b	Share%	
Jeep	601	36.34	24	2.27	2,504.2
Volvo Truck	493	29.81	393	37.15	125.4
Scania	322	19.47	291	27.50	110.7
Ford	76	4.59	115	10.87	66.1
Chevrolet	66	3.99	119	11.25	55.5
GMC	28	1.69	49	4.63	57.1
Mercedes-Benz	22	1.33	27	2.55	81.5
Fiat	15	0.91	2	0.19	750.0
Dodge	9	0.54	5	0.47	180.0
Land Rover	8	0.48	9	0.85	88.9
Unimog	5	0.30	2	0.19	250.0
Cadillac	3	0.18	11	1.04	27.3
VW	3	0.18	4	0.38	75.0
Buick	1	0.06	1	0.09	100.0
Renault	1	0.06	1	0.09	100.0
Rover	1	0.06			
Chrysler			1	0.09	
Citroen			2	0.19	
Hummer			1	0.09	
StreetScooter			1	0.09	
Total	1,654	100.00	1,058	100.00	156.3

Foreign Manufacturers (Buses)

	FY 2022-a (Apr. 2022- Mar. 2023)		FY 2021-b (Apr. 2021- Mar. 2022)		a/b%
	Unit-a	Share%	Unit-b	Share%	
BYD	64	87.67			
Scania	6	8.22	8	25.00	75.0
Hyundai	1	1.37	18	56.25	5.6
Mercedes-Benz	1	1.37	6	18.75	16.7
Renault	1	1.37			
Total	73	100.00	32	100.00	228.1

Newly Registered Japanese manufacturers overseas-made vehicles**Japanese Manufacturers overseas-made vehicles (Passenger Cars)**

	FY 2022-a (Apr. 2022- Mar. 2023)		FY 2021-b (Apr. 2021- Mar. 2022)		a/b%
	Unit-a	Share%	Unit-b	Share%	
Nissan	19,199	60.91	38,344	82.25	50.1
Mazda	6,022	19.11	764	1.64	788.2
Mitsubishi	2,168	6.88	2,895	6.21	74.9
Honda	1,744	5.53	2,472	5.30	70.6
Suzuki	1,658	5.26	1,064	2.28	155.8
Toyota	728	2.31	1,078	2.31	67.5
Total	31,519	100.00	46,617	100.00	67.6

Japanese Manufacturers overseas-made vehicles (Trucks)

	FY 2022-a (Apr. 2022- Mar. 2023)		FY 2021-b (Apr. 2021- Mar. 2022)		a/b%
	Unit-a	Share%	Unit-b	Share%	
Toyota	27,591	92.10	25,995	91.42	106.1
Mazda	2,037	6.80	2,134	7.50	95.5
Daihatsu	331	1.10	306	1.08	108.2
Mitsubishi			1	0.00	
Total	29,959	100.00	28,436	100.00	105.4

Grand Total Imported Vehicles

	FY 2022-a (Apr. 2022- Mar. 2023)		FY 2021-b (Apr. 2021- Mar. 2022)		a/b%
	Unit-a	Share%	Unit-b	Share%	
Passenger Cars	275,988	89.70	295,870	90.93	93.3
Trucks	31,613	10.27	29,494	9.06	107.2
Buses	73	0.02	32	0.01	228.1
Grand Total	307,674	100.00	325,396	100.00	94.6

※ Listed in decending order of FY 2022-a

Newly Registered Vehicles by Prefecture (Total)

	Passenger Cars			Total Passenger Cars/Trucks/Buses		
	FY 2022-a (Apr. 2022- Mar. 2023)	FY 2021-b (Apr. 2021- Mar. 2022)	a/b%	FY 2022-c (Apr. 2022- Mar. 2023)	FY 2021-d (Apr. 2021- Mar. 2022)	c/d%
Hokkaido	7,299	7,135	102.3	9,128	8,786	103.9
Aomori	899	914	98.4	1,360	1,345	101.1
Iwate	1,191	1,218	97.8	1,497	1,501	99.7
Miyagi	3,993	4,255	93.8	4,514	4,721	95.6
Akita	1,088	1,140	95.4	1,321	1,357	97.3
Yamagata	1,608	1,780	90.3	1,881	2,067	91.0
Fukushima	2,640	2,876	91.8	3,051	3,308	92.2
Ibaraki	6,121	6,680	91.6	6,852	7,345	93.3
Tochigi	3,849	4,480	85.9	4,361	4,971	87.7
Gunma	4,760	5,300	89.8	5,453	5,931	91.9
Saitama	13,918	14,932	93.2	15,516	16,398	94.6
Chiba	12,557	13,614	92.2	13,803	14,683	94.0
Tokyo	44,056	45,015	97.9	45,763	46,760	97.9
Kanagawa	24,939	26,205	95.2	26,772	28,084	95.3
Yamanashi	1,975	2,143	92.2	2,256	2,416	93.4
Niigata	3,279	3,426	95.7	3,814	3,980	95.8
Toyama	1,920	1,947	98.6	2,261	2,286	98.9
Ishikawa	2,274	2,303	98.7	2,777	2,828	98.2
Nagano	4,151	4,512	92.0	4,965	5,257	94.4
Fukui	1,696	1,841	92.1	1,995	2,124	93.9
Gifu	4,910	5,526	88.9	5,603	6,170	90.8
Shizuoka	9,652	10,622	90.9	10,768	11,680	92.2
Aichi	23,973	26,257	91.3	26,806	28,987	92.5
Mie	4,424	4,726	93.6	5,065	5,277	96.0
Shiga	2,862	3,167	90.4	3,307	3,617	91.4
Kyoto	6,017	6,421	93.7	6,524	6,900	94.6
Osaka	19,584	21,191	92.4	21,428	22,731	94.3
Nara	2,972	3,161	94.0	3,233	3,401	95.1
Wakayama	1,715	1,833	93.6	1,984	2,053	96.6
Hyogo	14,247	15,945	89.4	15,473	16,963	91.2
Tottori	745	743	100.3	915	890	102.8
Shimane	889	976	91.1	1,062	1,147	92.6
Okayama	3,938	4,356	90.4	4,400	4,807	91.5
Hiroshima	5,400	5,799	93.1	6,278	6,605	95.0
Yamaguchi	2,332	2,671	87.3	2,772	3,083	89.9
Tokushima	1,305	1,404	92.9	1,481	1,576	94.0
Kagawa	1,788	1,820	98.2	2,140	2,078	103.0
Ehime	2,025	2,276	89.0	2,378	2,583	92.1
Kochi	838	906	92.5	1,040	1,080	96.3
Fukuoka	10,412	11,506	90.5	11,741	12,731	92.2
Saga	1,040	1,246	83.5	1,232	1,428	86.3
Nagasaki	1,716	1,883	91.1	1,943	2,072	93.8
Kumamoto	2,629	3,051	86.2	3,237	3,603	89.8
Oita	2,100	2,322	90.4	2,349	2,568	91.5
Miyazaki	1,308	1,482	88.3	1,618	1,787	90.5
Kagoshima	1,749	2,027	86.3	2,111	2,371	89.0
Okinawa	1,205	837	144.0	1,446	1,060	136.4
Grand Total	275,988	295,870	93.3	307,674	325,396	94.6

Newly Registered Vehicles by Prefecture(Foreign Manufacturers)

	Passenger Cars			Total Passenger Cars/Trucks/Buses		
	FY 2022-a (Apr. 2022- Mar. 2023)	FY 2021-b (Apr. 2021- Mar. 2022)	a/b%	FY 2022-c (Apr. 2022- Mar. 2023)	FY 2021-d (Apr. 2021- Mar. 2022)	c/d%
Hokkaido	6,081	6,030	100.8	6,310	6,154	102.5
Aomori	672	772	87.0	688	782	88.0
Iwate	872	944	92.4	886	956	92.7
Miyagi	3,411	3,484	97.9	3,443	3,497	98.5
Akita	794	872	91.1	801	879	91.1
Yamagata	1,203	1,180	101.9	1,211	1,194	101.4
Fukushima	2,035	2,189	93.0	2,057	2,202	93.4
Ibaraki	5,290	5,458	96.9	5,348	5,514	97.0
Tochigi	3,135	3,448	90.9	3,161	3,465	91.2
Gunma	4,012	4,095	98.0	4,051	4,114	98.5
Saitama	12,209	12,165	100.4	12,299	12,230	100.6
Chiba	10,941	11,232	97.4	11,022	11,303	97.5
Tokyo	42,066	42,057	100.0	42,170	42,107	100.1
Kanagawa	22,773	22,803	99.9	22,862	22,881	99.9
Yamanashi	1,745	1,849	94.4	1,775	1,865	95.2
Niigata	2,657	2,635	100.8	2,679	2,644	101.3
Toyama	1,612	1,585	101.7	1,627	1,592	102.2
Ishikawa	1,999	1,969	101.5	2,007	1,974	101.7
Nagano	3,454	3,548	97.4	3,484	3,556	98.0
Fukui	1,477	1,554	95.0	1,483	1,562	94.9
Gifu	4,329	4,495	96.3	4,359	4,515	96.5
Shizuoka	8,266	8,538	96.8	8,323	8,563	97.2
Aichi	21,846	22,893	95.4	21,945	22,942	95.7
Mie	3,854	3,805	101.3	3,881	3,815	101.7
Shiga	2,482	2,531	98.1	2,503	2,545	98.3
Kyoto	5,422	5,549	97.7	5,460	5,564	98.1
Osaka	18,044	18,561	97.2	18,181	18,634	97.6
Nara	2,718	2,770	98.1	2,741	2,775	98.8
Wakayama	1,485	1,518	97.8	1,503	1,532	98.1
Hyogo	12,857	13,147	97.8	12,937	13,186	98.1
Tottori	582	586	99.3	591	592	99.8
Shimane	656	670	97.9	658	672	97.9
Okayama	3,366	3,551	94.8	3,415	3,598	94.9
Hiroshima	4,674	4,907	95.3	4,702	4,940	95.2
Yamaguchi	1,965	2,031	96.8	1,980	2,038	97.2
Tokushima	1,149	1,206	95.3	1,154	1,207	95.6
Kagawa	1,569	1,542	101.8	1,577	1,557	101.3
Ehime	1,683	1,778	94.7	1,693	1,788	94.7
Kochi	666	677	98.4	680	683	99.6
Fukuoka	9,250	9,264	99.8	9,304	9,301	100.0
Saga	797	807	98.8	809	812	99.6
Nagasaki	1,352	1,396	96.8	1,359	1,397	97.3
Kumamoto	2,273	2,330	97.6	2,294	2,342	98.0
Oita	1,652	1,718	96.2	1,657	1,723	96.2
Miyazaki	1,045	1,054	99.1	1,051	1,064	98.8
Kagoshima	1,408	1,449	97.2	1,427	1,474	96.8
Okinawa	641	611	104.9	648	613	105.7
Grand Total	244,469	249,253	98.1	246,196	250,343	98.3

Newly Registered Vehicles by Prefecture(Japanese Manufacturers overseas-made vehicles)

	Passenger Cars			Total Passenger Cars/Trucks/Buses		
	FY 2022-a (Apr. 2022- Mar. 2023)	FY 2021-b (Apr. 2021- Mar. 2022)	a/b%	FY 2022-c (Apr. 2022- Mar. 2023)	FY 2021-d (Apr. 2021- Mar. 2022)	c/d%
Hokkaido	1,218	1,105	110.2	2,818	2,632	107.1
Aomori	227	142	159.9	672	563	119.4
Iwate	319	274	116.4	611	545	112.1
Miyagi	582	771	75.5	1,071	1,224	87.5
Akita	294	268	109.7	520	478	108.8
Yamagata	405	600	67.5	670	873	76.7
Fukushima	605	687	88.1	994	1,106	89.9
Ibaraki	831	1,222	68.0	1,504	1,831	82.1
Tochigi	714	1,032	69.2	1,200	1,506	79.7
Gunma	748	1,205	62.1	1,402	1,817	77.2
Saitama	1,709	2,767	61.8	3,217	4,168	77.2
Chiba	1,616	2,382	67.8	2,781	3,380	82.3
Tokyo	1,990	2,958	67.3	3,593	4,653	77.2
Kanagawa	2,166	3,402	63.7	3,910	5,203	75.1
Yamanashi	230	294	78.2	481	551	87.3
Niigata	622	791	78.6	1,135	1,336	85.0
Toyama	308	362	85.1	634	694	91.4
Ishikawa	275	334	82.3	770	854	90.2
Nagano	697	964	72.3	1,481	1,701	87.1
Fukui	219	287	76.3	512	562	91.1
Gifu	581	1,031	56.4	1,244	1,655	75.2
Shizuoka	1,386	2,084	66.5	2,445	3,117	78.4
Aichi	2,127	3,364	63.2	4,861	6,045	80.4
Mie	570	921	61.9	1,184	1,462	81.0
Shiga	380	636	59.7	804	1,072	75.0
Kyoto	595	872	68.2	1,064	1,336	79.6
Osaka	1,540	2,630	58.6	3,247	4,097	79.3
Nara	254	391	65.0	492	626	78.6
Wakayama	230	315	73.0	481	521	92.3
Hyogo	1,390	2,798	49.7	2,536	3,777	67.1
Tottori	163	157	103.8	324	298	108.7
Shimane	233	306	76.1	404	475	85.1
Okayama	572	805	71.1	985	1,209	81.5
Hiroshima	726	892	81.4	1,576	1,665	94.7
Yamaguchi	367	640	57.3	792	1,045	75.8
Tokushima	156	198	78.8	327	369	88.6
Kagawa	219	278	78.8	563	521	108.1
Ehime	342	498	68.7	685	795	86.2
Kochi	172	229	75.1	360	397	90.7
Fukuoka	1,162	2,242	51.8	2,437	3,430	71.0
Saga	243	439	55.4	423	616	68.7
Nagasaki	364	487	74.7	584	675	86.5
Kumamoto	356	721	49.4	943	1,261	74.8
Oita	448	604	74.2	692	845	81.9
Miyazaki	263	428	61.4	567	723	78.4
Kagoshima	341	578	59.0	684	897	76.3
Okinawa	564	226	249.6	798	447	178.5
Grand Total	31,519	46,617	67.6	61,478	75,053	81.9